

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory	Mcs. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2005	6,180,000	838,000	1,411,000	2,457,000	1,474,000	*	*	*	*	*	2,390,000	4.4	
2006	5,677,000	787,000	1,314,000	2,352,000	1,224,000	*	*	*	*	*	2,920,000	6.4	
2007	4,939,000	723,000	1,181,000	2,053,000	982,000	*	*	*	*	*	3,390,000	8.7	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2007	Mar	5,330,000	800,000	1,240,000	2,200,000	1,090,000	422,000	61,000	99,000	173,000	89,000	3,220,000	7.2
	Apr	5,170,000	710,000	1,210,000	2,180,000	1,070,000	451,000	61,000	109,000	185,000	96,000	3,580,000	8.3
	May	5,160,000	750,000	1,240,000	2,110,000	1,060,000	501,000	66,000	127,000	202,000	106,000	3,730,000	8.7
	Jun	5,010,000	720,000	1,210,000	2,080,000	1,000,000	531,000	79,000	130,000	215,000	107,000	3,750,000	9.0
	Jul	5,010,000	730,000	1,200,000	2,060,000	1,020,000	487,000	77,000	120,000	197,000	93,000	3,830,000	9.2
	Aug	4,810,000	720,000	1,160,000	2,010,000	920,000	501,000	76,000	119,000	212,000	94,000	3,730,000	9.3
	Sept	4,450,000	650,000	1,080,000	1,890,000	830,000	356,000	52,000	89,000	152,000	63,000	3,700,000	10.0
	Oct	4,430,000	670,000	1,080,000	1,880,000	800,000	371,000	56,000	87,000	161,000	67,000	3,780,000	10.2
	Nov	4,410,000	650,000	1,060,000	1,840,000	860,000	342,000	49,000	77,000	145,000	71,000	3,590,000	9.8
	Dec	4,320,000	610,000	1,040,000	1,810,000	860,000	316,000	43,000	75,000	138,000	60,000	3,390,000	9.4
	Jan	4,350,000	580,000	1,100,000	1,820,000	850,000	250,000	35,000	56,000	107,000	52,000	3,630,000	10.0
	Feb r	4,470,000	660,000	1,120,000	1,840,000	850,000	277,000	43,000	70,000	114,000	50,000	3,430,000	9.2
2008	Mar p	4,350,000	680,000	1,040,000	1,770,000	860,000	330,000	50,000	80,000	134,000	66,000	3,440,000	9.5
	vs. last month:	-2.7%	3.0%	-7.1%	-3.8%	1.2%	19.1%	16.3%	14.3%	17.5%	32.0%	0.3%	3.3%
	vs. last year:	-18.4%	-15.0%	-16.1%	-19.5%	-21.1%	-21.8%	-18.0%	-19.2%	-22.5%	-25.8%	6.8%	31.9%
	year-to-date:						0.857	0.128	0.206	0.355	0.168		

Sales Price of Existing Single-Family Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2005	\$219,000	\$281,600	\$168,300	\$181,100	\$340,300	\$267,400	\$306,000	\$201,000	\$231,800	\$368,800	
2006	221,900	280,300	164,800	183,700	350,500	269,500	306,000	202,600	230,800	378,100	
2007	217,900	288,100	161,400	178,800	342,500	266,200	313,300	196,100	225,900	372,500	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2007	Mar r	216,200	280,200	156,600	179,800	341,900	264,900	304,700	194,200	228,000	371,400
	Apr	219,300	297,500	159,900	179,900	350,800	269,100	318,000	195,600	227,800	379,800
	May	221,900	292,500	162,300	183,200	349,600	271,200	317,800	200,500	231,000	378,800
	Jun	229,200	302,600	166,500	190,600	355,200	277,900	325,700	207,300	239,600	381,700
	Jul	228,500	303,300	171,000	185,400	358,700	277,300	325,600	212,000	233,400	384,000
	Aug	223,700	288,000	174,700	183,300	339,100	269,700	314,700	206,100	229,800	370,900
	Sept	208,600	267,300	161,800	173,600	318,500	256,300	298,800	193,700	217,400	355,600
	Oct	204,800	261,200	156,800	169,900	322,900	253,600	295,100	188,900	213,500	358,000
	Nov	207,300	263,500	156,400	172,300	333,000	255,500	294,100	186,400	217,100	364,200
	Dec	205,000	258,600	154,900	171,300	318,000	253,000	293,100	187,800	216,100	354,200
	Jan	197,200	274,900	144,300	162,900	301,400	243,900	302,400	173,000	205,400	340,800
	Feb r	193,600	274,000	137,000	163,000	296,600	240,700	298,900	168,000	204,300	337,200
2008	Mar p	198,200	291,200	146,800	166,800	290,900	246,000	313,000	178,300	209,200	331,100
	vs. last year:	-8.3%	3.9%	-6.3%	-7.2%	-14.9%	-7.1%	2.7%	-8.2%	-8.2%	-10.9%