

I have 11 designations
and CIPS is the
only one that makes
me money on
a constant basis!

A. J. Bernard, CIPS
Connecticut

One of the reasons I am
now the exclusive agent
in 23 countries for an
international company is
my CIPS designation.
CIPS agents throughout
the world have linked or
placed their property
on my website...
I recommend CIPS
to anyone who is
interested in
international sales!

Teri Sherrow, CIPS, GRI, e-PRO
Hawaii

I placed my name in
the CIPS Directory as
soon as I completed the
Essentials course. This
has gotten me leads that
I never would have had
if I did not put my
name in the book.

Howard Rechtmann, CIPS, GRI
Florida



Bringing the World to your Local Market

Certified International Property Specialist

Essentials of International Real Estate

When:

Tuition:

Location:

Earn more by expanding your market:

A recent NAR study revealed that REALTORS® who earn the CIPS designation increase their business by at least 20%.

Tap into the lucrative, immigrant niche market in your area:

Immigrants have contributed to the explosion of household growth in the United States in recent years.

Take advantage of the growth of foreign investment in U.S. real estate:

Foreign investment in the United States has increased exponentially over the last few years, as investors capitalize on the stable U.S. real estate market.

Benefits of your CIPS Designation:

- Join an exclusive network of 1500 CIPS members.
- Connect with real estate professionals in 50+ countries.
- Market yourself in "Who's Who in International Real Estate" both in print and on-line.
- Take advantage of customized research and international real estate information from NAR.
- Deliver real estate expertise to international communities in your local area.

Designation requirements:

- Join the CIPS Network (in addition to membership in NAR).
- Attend and pass exams for all five CIPS courses.
- Submit documentation on three closed international real estate transactions.
- Earn 100 elective points of international experience.
- Submit your application with documentation and fees to NAR.

A calculator is required.

Name _____

Office _____

Address _____

City _____ State _____ ZIP/Postal Code _____

Country _____ E-mail _____

Phone _____ Fax _____

Make check payable to _____

Charge \$ _____ to the following credit card: Visa MasterCard
 AMEX Discover

Credit Card Number _____ Expiration Date _____

Signature _____ Date _____

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Bringing the World to your Local Market

Certified International Property Specialist

CIPS Institute

When:

Entire CIPS Institute

Europe and International Real Estate

Asia/Pacific and International Real Estate

The Americas and International Real Estate

Investment and Financial Analysis for
International Real Estate

Tuition:

Location:

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Essentials of International Real Estate must be taken prior to the CIPS Institute Courses. An HP-10BII calculator is required for the Investment course. Any calculator is required for the Europe, Americas, and Asia courses.

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