

Greater Hartford Association of REALTORS®

Presents:

INTERNATIONAL REAL ESTATE FOR LOCAL MARKETS (6 CE CREDITS)

IF YOU ARE INTERESETED YOU MUST REGISTER BY FRIDAY, NOVEMBER 20, 2009

The course is designed to benefit individuals with real estate experience who are considering International specialization and the general REALTOR membership working with buyers and sellers from different cultures. This the two-day prerequisite introductory course to the CIPS international real estate courses. The course is an analysis of the international real estate business environment, including capital flow, currencies, government regulations and cultures. The practical aspects of international brokerage, networking, marketing and selling are discussed. Students must take this course before taking any of the other CIPS courses. Students will receive At Home with Diversity Certification (except when taking the online course which does not give AHWD credit) in addition to ABR, RSPS, and CRS elective credit with successful completion of this revised course. This is one of the courses required to earn the Certified International Property Specialist (CIPS) designation.

NOTE: A Calculator is required.

For further information regarding the CIPS designation please visit the following link:

<http://www.realtor.org/cipshome.nsf/pages/education>



When: Monday, December 14, 2009 & Tuesday, December 15, 2009
Where: GHAR – Large Conference Room
Course: 8:30 AM to 5:00 PM Both Days. 1 Hour for Lunch
Instructor: David Michonski, CIPS, FIPC, Coldwell Banker-Hunt Kennedy

Pre-registration is required • Limited seating available

GHAR Cancellation Policy:

To cancel your registration, please notify Nicole Lahey by mail, fax, or e-mail. GHAR reserves the right to cancel this course. If this does happen registrants will receive a full refund. However, GHAR will not be responsible for any other expenses.

Tuition: \$139.00 by Friday, November 20, 2009

Office: _____ Office Address: _____

Phone: _____ Fax: _____ Email: _____

Real Estate License Number: _____

Payment Options:

- I am on AutoPay. I authorize GHAR to charge my credit card on file.
- I have enclosed a check (Made payable to GHAR)
- I will charge this to my: MasterCard Visa AMEX Diner's Club Discover

Name On Card: _____ Expiration: _____

Card#: _____

Cardholder's Signature: _____ Date: _____

Please return this form along with your payment to:

GHAR, 433 South Main Street, Suite 106, W. Hartford, CT 06110 OR fax to: (860) 561-3573 email:
nlahey@gharonline.com

The above courses meet the minimum requirements as set forth by the Department of Consumer Protection and the Real Estate Commission.