



Register now!
Limited space.

Please fax
back to
312-329-8358
by August 30.

For more information contact:
National Association of
REALTORS®
430 N. Michigan Avenue
Chicago, IL 60611 USA
www.realtor.org/international
Phone: 1.312.329.8376 or
1.312.329.8272
Fax: 1.312.329.8358
Email: NARGlobe@realtors.org

Brazil Real Estate Business & Education Summit REGISTRATION FORM September 22-25, 2002

First Name _____ Last Name _____

Company _____

Street Address _____

City _____ State _____

Zip Code _____ Country _____

Phone _____ Fax _____

Email _____

HOTEL RATES (check one)

US\$90/night single at Grand Hotel Mercure São Paulo Ibirapuera

US\$100/night double at Grand Hotel Mercure São Paulo Ibirapuera

Arrival Date and Time _____

Departure Date and Time _____

Note: The credit card provided below will be used to guarantee your hotel room for the indicated dates. Hotel charges will be processed onsite and may vary slightly due to the exchange rate.

CONFERENCE FEE (check one)

US\$100 for CIPS Network Members

US\$150 for non-CIPS Network Members

\$ _____ **Total Conference Fee to be charged**

Visa MasterCard American Express Diners Club

Card No. _____ Exp. _____

Name of Cardholder (please print) _____

Cardholder Signature _____

Yes, I plan to attend the Master Imobiliario on Monday, September 23.

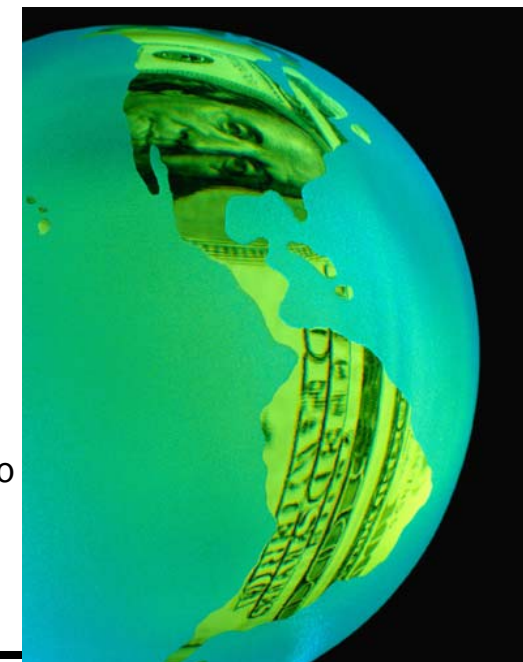
Tickets will be available for purchase onsite for an additional cost of approximately US\$50. Number of tickets required: _____.

Presented by NAR & SECOVI-SP

BRAZIL REAL ESTATE BUSINESS & EDUCATION SUMMIT

September 22-25, 2002
São Paulo, Brazil

- ◆ Network with key real estate professionals from Brazil, Latin America, and the US
- ◆ Learn more about the Brazilian real estate market through property tours, seminars, and real estate office visits
- ◆ A truly regional event ideal for NAR members who are interested in expanding their Latin American Network



WHAT IS THE OPPORTUNITY?

Develop real estate business opportunities

- Share information on your projects and real estate business with key Brazilian, US, and Latin American real estate professionals
- Attend a property marketing session where you will learn about key projects in the Latin American market and find out what is happening in the region

Build your network through Latin American real estate association leaders

- Invited attendees from Latin America are credible high-level real estate practitioners as well as real estate association leaders
- Ideal for NAR Ambassador Associations and members of International Local Councils
- Attend the Master Imobiliario Real Estate Awards, known as the "Oscars of Brazilian Real Estate"

Learn more about the Brazilian real estate market

- Network with high-level Brazilian practitioners
- Attend educational seminars and visit key projects in São Paulo



Sponsored by the National Association of REALTORS® (NAR) and
SECOVI-SP, Brazil's major real estate association and NAR bilateral partner.



WHO SHOULD ATTEND?

This event is designed for SECOVI-SP members, Latin American real estate association leaders, and NAR members who are involved in international real estate including:

- CIPS Designees and Network Members
- NAR members and Association Executives involved with an International Local Council or an Ambassador Association
- NAR members who reside and sell real estate in a US geographical region that attracts buyers from Latin America



Panel discussion during 2001 Summit

SCHEDULE OF EVENTS

Sunday, September 22

2:30-5:30pm – City tour of São Paulo including visits to key real estate projects
7:00pm – Welcome Dinner

Monday, September 23

8:00am – Buses depart hotel for SECOVI Conference Center
9:00am-2:00pm – SECOVI International Real Estate Workshop and International Property Marketing Session
2:30pm – Social Networking Lunch
8:00-11:00pm – Master Imobiliario sponsored by FIABCI-Brazil (optional event not included in registration fee)

Tuesday, September 24

8:00am – Buses depart hotel for SECOVI Conference Center
9:00-6:00pm – Business Summit

- Overview of real estate in Brazil
- Panel on how to do cross-border business in Brazil
- Lunch with roundtable networking sessions
- Property tours and/or real estate office visits

Alternate education track for select Brazilian and Latin American attendees:

9:00am-6:00pm – Education Summit

- Successful Buyer Representation in New-Home Sales, ABR Session
- Essentials of International Real Estate, CIPS Session
- Lunch with roundtable networking sessions
- Representing the e-Buyer, ABR Session

6:30-8:30pm – Networking cocktail reception sponsored by REBAC (ABR)

Wednesday, September 25

- MLS session sponsored by IRPF (for Latin American attendees)
- Optional visit to attraction outside of São Paulo
- Option of continuing on to Montevideo for FIABCI Cono Sur
- ABR Designation Course: September 25-26

Schedule of events is tentative and subject to change.



Key representatives from Mexico at the 2001 Summit

SUMMIT DETAILS

Conference Location:

SECOVI-SP Headquarters
Rua Dr. Bacelar, 1043 – Vila Mariana
CEP: 04026-002 – São Paulo, SP, Brazil
Phone: 55 11 5591.1300 Fax: 55 11 5591.1301
secovi@secovi.com.br
www.secovi.com.br



Accommodations:

Grand Hotel Mercure São Paulo Ibirapuera
Rua Joinville, 515 (Av. 23 de Maio com Viaduto Tutoia)
CEP: 04008-011 – São Paulo, SP, Brazil
Phone: 55 11 5088.4000 Fax: 55 11 5088.4001
www.accorhotels.com

Rates: US\$90 single/US\$100 double – Use registration form on next page.

Registration Fee:

Your registration fee of \$100 CIPS Network Members/\$150 non-CIPS Network Members includes conference attendance, a Sunday city tour, Sunday and Tuesday evening receptions, and Monday and Tuesday lunches. See registration form for details.

Translation:

Simultaneous translation in English, Spanish and Portuguese will be provided for the entire event (excluding the Master Imobiliario).

Post-Summit ABR Designation Course

The ABR (Accredited Buyer Representation) designation course will be offered on September 25-26. Please call 1.312.329.8376 for registration information.

US attendees note:

Visas are required for US citizens to travel to Brazil. Plan for at least two weeks lead time before your departure date. Contact any Brazilian Consulate office for procedures. You may obtain information online at the Washington, DC-based Brazil Embassy at www.brasilemb.org.

Questions?

Contact NAR International at 1.312.329.8376 or 1.312.329.8272 or email NARglobe@realtors.org.

Cancellations

Cancellations must be made in writing and faxed to NAR International at 1.312.329.8358 by September 1 for a full refund. No refunds can be made after September 1.



Attendees enjoy a reception during the 2001 Summit



2002 Summit Education Providers

