

A Career Worthy of a Magazine Cover

The NATIONAL ASSOCIATION OF REALTORS® is pursuing a strategic objective of promoting diversity in REALTOR® membership and leadership nationwide.

The following is excerpted from the January 2006 *Real Estate Executive* magazine, Chicagoland Edition:

Nancy Suvarnamani is president of Century 21 S.G.R., Inc., a full-service agency that under her leadership has grown from five agents in one office to over 100 agents in three offices. In September 2005, Suvarnamani was named the 122nd president of the Chicago Association of REALTORS® (CAR), becoming the first Asian-American president in its history.

Century 21 S.G.R. offices have consistently received the Century 21 Quality Service Award, signifying that over 95 percent of clients have rated their experience with Century 21 S.G.R. as highly positive. Every year since 2002, the company has received the prestigious President's Award, which signifies both an extraordinary level of production and an extremely high degree of customer satisfaction.

Suvarnamani also received an honor as the second leading sales associate in the Century 21 Metropolitan Chicago Region with earned commission of \$752,000 in 2000. In 2004, Suvarnamani received the CAR Outstanding Sales Achievement Award as a top residential producer.

Over the years, Suvarnamani has served in leadership roles in the NATIONAL ASSOCIATION OF REALTORS®, the Illinois Association of REALTORS®, Century 21 Broker Council, and the International Real Estate Federation.

Her success is an inspiration to others. In July 2000, she received accolades from *Today's Chicago Woman* (TCW) as one of the "100 Women Making a Difference." In 2004 she was initiated into the "TCW 20th Anniversary Hall of Fame."

"While money is never an end in itself, it often does permit people to at least pursue their dreams," she says. "The opportunities to make money for anyone who wants to work hard and learn are endless today in America. I want others, especially women and minorities, to understand that if you have a mindset of success, then the sky is the limit."

Learn more about the Diversity in Leadership Initiative. Contact Hugh Morris, 202-383-1278, or hmorris@realtors.org. (Reprinted with permission. For more about Real Estate Executive magazine, contact the publisher, Andy Rees, arees@reemagazine.com.)



Nancy Suvarnamani

