

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | U.S. | | | | | U.S. | | | | | Mos. | | |
|---------------------------------|-----------------|-----------|-----------|-----------|-----------|-------------------------|-----------|---------|---------|---------|-----------|-----------|-------|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory | Supply | |
| 2005 | 7,076,000 | 1,169,000 | 1,588,000 | 2,702,000 | 1,617,000 | * | * | * | * | * | 2,846,000 | 4.5 | |
| 2006 | 6,478,000 | 1,086,000 | 1,483,000 | 2,563,000 | 1,346,000 | * | * | * | * | * | 3,450,000 | 6.5 | |
| 2007 | 5,652,000 | 1,006,000 | 1,327,000 | 2,235,000 | 1,084,000 | * | * | * | * | * | 3,974,000 | 8.9 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2007 | Oct | 5,060,000 | 920,000 | 1,210,000 | 2,050,000 | 880,000 | 421,000 | 76,000 | 97,000 | 174,000 | 74,000 | 4,433,000 | 10.5 |
| 2007 | Nov | 5,020,000 | 890,000 | 1,190,000 | 1,990,000 | 950,000 | 388,000 | 67,000 | 87,000 | 156,000 | 78,000 | 4,217,000 | 10.1 |
| 2007 | Dec | 4,910,000 | 840,000 | 1,160,000 | 1,960,000 | 950,000 | 360,000 | 61,000 | 83,000 | 150,000 | 66,000 | 3,974,000 | 9.7 |
| 2008 | Jan | 4,890,000 | 800,000 | 1,210,000 | 1,950,000 | 930,000 | 278,000 | 45,000 | 62,000 | 115,000 | 56,000 | 4,160,000 | 10.2 |
| 2008 | Feb | 5,030,000 | 890,000 | 1,240,000 | 1,990,000 | 920,000 | 312,000 | 56,000 | 76,000 | 125,000 | 55,000 | 4,018,000 | 9.6 |
| 2008 | Mar | 4,940,000 | 910,000 | 1,170,000 | 1,920,000 | 940,000 | 375,000 | 65,000 | 90,000 | 147,000 | 73,000 | 4,118,000 | 10.0 |
| 2008 | Apr | 4,890,000 | 870,000 | 1,100,000 | 1,920,000 | 1,000,000 | 434,000 | 74,000 | 100,000 | 168,000 | 92,000 | 4,549,000 | 11.2 |
| 2008 | May | 4,990,000 | 910,000 | 1,160,000 | 1,910,000 | 1,020,000 | 483,000 | 82,000 | 117,000 | 180,000 | 104,000 | 4,482,000 | 10.8 |
| 2008 | Jun | 4,850,000 | 850,000 | 1,110,000 | 1,860,000 | 1,030,000 | 504,000 | 91,000 | 118,000 | 188,000 | 107,000 | 4,495,000 | 11.1 |
| 2008 | Jul | 5,020,000 | 910,000 | 1,130,000 | 1,850,000 | 1,130,000 | 504,000 | 101,000 | 117,000 | 180,000 | 106,000 | 4,575,000 | 10.9 |
| 2008 | Aug | 4,910,000 | 840,000 | 1,140,000 | 1,860,000 | 1,070,000 | 489,000 | 87,000 | 111,000 | 185,000 | 106,000 | 4,335,000 | 10.6 |
| 2008 | Sept r | 5,140,000 | 840,000 | 1,170,000 | 1,900,000 | 1,230,000 | 438,000 | 73,000 | 104,000 | 163,000 | 98,000 | 4,272,280 | 10.0 |
| 2008 | Oct p | 4,980,000 | 830,000 | 1,100,000 | 1,840,000 | 1,210,000 | 418,000 | 69,000 | 89,000 | 156,000 | 104,000 | 4,234,220 | 10.2 |
| | vs. last month: | -3.1% | -1.2% | -6.0% | -3.2% | -1.6% | -4.6% | -5.5% | -14.4% | -4.3% | 6.1% | -0.9% | 2.0% |
| | vs. last year: | -1.6% | -9.8% | -9.1% | -10.2% | 37.5% | -0.7% | -9.2% | -8.2% | -10.3% | 40.5% | -4.5% | -2.9% |
| | year-to-date: | | | | | | 4.235 | 0.743 | 0.984 | 1.607 | 0.901 | | |

Sales Price of Existing Homes

| Year | U.S. | | | | | U.S. | | | | | |
|-------------------------|----------------|-----------|-----------|-----------|-----------|-------------------------|-----------|-----------|-----------|-----------|---------|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | |
| Median | | | | | | Average (Mean) | | | | | |
| 2005 | \$219,600 | \$271,300 | \$170,600 | \$181,700 | \$335,300 | \$266,600 | \$297,000 | \$203,800 | \$231,700 | \$363,800 | |
| 2006 | 221,900 | 271,900 | 167,800 | 183,700 | 342,700 | 268,200 | 299,700 | 205,300 | 230,000 | 371,300 | |
| 2007 | 219,000 | 279,100 | 165,100 | 179,300 | 335,000 | 266,000 | 307,100 | 200,500 | 225,600 | 365,900 | |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | | |
| 2007 | Oct | 206,700 | 257,500 | 160,200 | 171,000 | 316,900 | 255,100 | 291,600 | 197,000 | 214,500 | 354,200 |
| 2007 | Nov | 208,800 | 257,900 | 160,300 | 172,900 | 325,400 | 255,700 | 289,800 | 191,900 | 217,400 | 357,200 |
| 2007 | Dec | 207,000 | 254,900 | 159,000 | 172,300 | 311,100 | 254,000 | 291,100 | 193,400 | 216,700 | 347,700 |
| 2008 | Jan | 199,700 | 268,500 | 148,500 | 164,000 | 296,200 | 245,500 | 298,400 | 178,800 | 206,500 | 335,600 |
| 2008 | Feb | 195,600 | 264,500 | 142,800 | 163,300 | 292,400 | 242,000 | 292,700 | 175,100 | 204,600 | 333,100 |
| 2008 | Mar | 200,100 | 283,600 | 150,900 | 167,700 | 284,800 | 247,100 | 310,800 | 183,200 | 209,600 | 325,200 |
| 2008 | Apr | 201,200 | 261,300 | 157,700 | 170,000 | 285,700 | 247,200 | 294,400 | 188,500 | 212,900 | 327,000 |
| 2008 | May | 207,900 | 278,300 | 162,900 | 174,900 | 286,000 | 252,600 | 309,100 | 190,700 | 219,000 | 326,700 |
| 2008 | Jun | 215,100 | 264,900 | 172,700 | 185,700 | 285,700 | 257,900 | 298,700 | 201,900 | 230,500 | 328,500 |
| 2008 | Jul | 210,300 | 278,300 | 167,700 | 176,900 | 282,000 | 253,300 | 307,100 | 196,900 | 221,100 | 322,400 |
| 2008 | Aug | 203,100 | 271,100 | 168,000 | 176,500 | 251,600 | 245,400 | 300,700 | 196,400 | 220,400 | 294,500 |
| 2008 | Sept r | 191,400 | 250,800 | 149,700 | 165,700 | 255,100 | 235,000 | 288,100 | 177,300 | 206,100 | 299,000 |
| 2008 | Oct p | 183,300 | 241,700 | 149,400 | 161,100 | 231,400 | 224,700 | 277,000 | 180,100 | 202,200 | 265,100 |
| | vs. last year: | -11.3% | -6.1% | -6.7% | -5.8% | -27.0% | -11.9% | -5.0% | -8.6% | -5.7% | -25.2% |