

The background features a complex arrangement of blue gears of various sizes, some with white teeth. Interspersed among the gears are colorful human figures in various poses, including one in a dynamic jumping or dancing pose. The overall color palette is dominated by shades of blue, with accents of red, green, and orange from the human figures.

Leadership Roles, Responsibilities and Partnerships

Sharon Millett, 1999 NAR President

Tim Kent, N.C. Association of
REALTORS®

The background is a vibrant blue with a complex, abstract pattern. It features several large, semi-transparent gears of varying sizes and orientations. Interspersed among the gears are various geometric shapes, including triangles and circles, some of which are also semi-transparent. The overall effect is one of dynamic movement and interconnectedness, suggesting a mechanical or industrial theme.

Teamwork

Working together makes all the
difference

Bring Talent to the Team

- You can't have a high-powered team with low-talent people
- Reach out – find NEW talent
- Match people with their skills
- Strive for continuous improvement (*kaizen*)


“What happens at the racetrack is “the last inch of a foot”. A lot of people don’t realize what has to happen between races. It takes hundreds of man hours for every hour you run”

Chuck Sprague
Team Manager
Penske Racing



Practice

- Prepare for meetings
- Understand the issues—Do your homework!
- Perfect Preparation Prevents Poor Performance (P₅)
- Spokesperson Training
- Leadership Training

A photograph of the Space Shuttle Columbia being launched from the launch pad. The shuttle is white with a large orange external tank and two white solid rocket boosters. It is ascending vertically, with a large plume of white smoke and fire at the base. The launch pad structure is visible on the left side. The background is a clear blue sky.

“At NASA we conduct scores of test flights in advance of actual missions. One recent simulation had 20 simultaneous failures.

You get your real satisfaction when you play a mission, practice it, fly the mission, bring it home and safely land it.”

Richard Jackson, NASA
Flight Director, Houston Texas

Play Your Position

- What territory are you supposed to cover?
- Teamwork = Interdependence
- Avoid impulse to micromanage
- Volunteer leaders shape the vision and mission
- Association Executive is responsible for seeing it gets done—thru the team of volunteer leaders and staff

“Officiating a football game involves a complex interaction of responsibilities. You have to work about 160 plays. The trick is to see everything. You can’t do somebody else’s job - but you assist each other. That’s what teamwork is all about.”

Jerry Markbreit
Referee, National Football League



The background is a complex, abstract composition of blue-toned elements. It features several large, semi-transparent gears of varying sizes, some with a serrated or toothed edge. Interspersed among these gears are various geometric shapes, including triangles and circles, some of which are filled with lighter shades of blue. The overall effect is one of motion and interconnectedness, suggesting a mechanical or organizational process.

Your Assignment

The President / Association
Executive Task List

It's Not All About You

- Be a cheerleader, showcase others
- Avoid seeking a personal “legacy”
- Strategic plan establishes the vision; the budget reflects the strategic plan
- Working as a “Leadership Team”, rather than a monarchy

“If there’s one person on the team who never helps anybody and they’re always so mean and think they’re the best people in the world, it’ll bring the whole team down. It’s not very pleasant. A good team player plays with everybody else and helps them out when they have a bad day.”

Tiffany Evans
4th grader, Carrollton, Texas



Keeping Your Commitment

- You said “Yes”----- Now do it!
- Attitude is more important than raw talent
- Be prepared to sacrifice for the Team

“The fundamentals of teamwork for the Grambling Band are doing what needs to be done, living within the rules, sticking to standards — even if it means hard work, even if you don’t feel like it. Even if it involves personal sacrifice.”

Paul Washington
Head Drum Major
Grambling State University
Marching Band



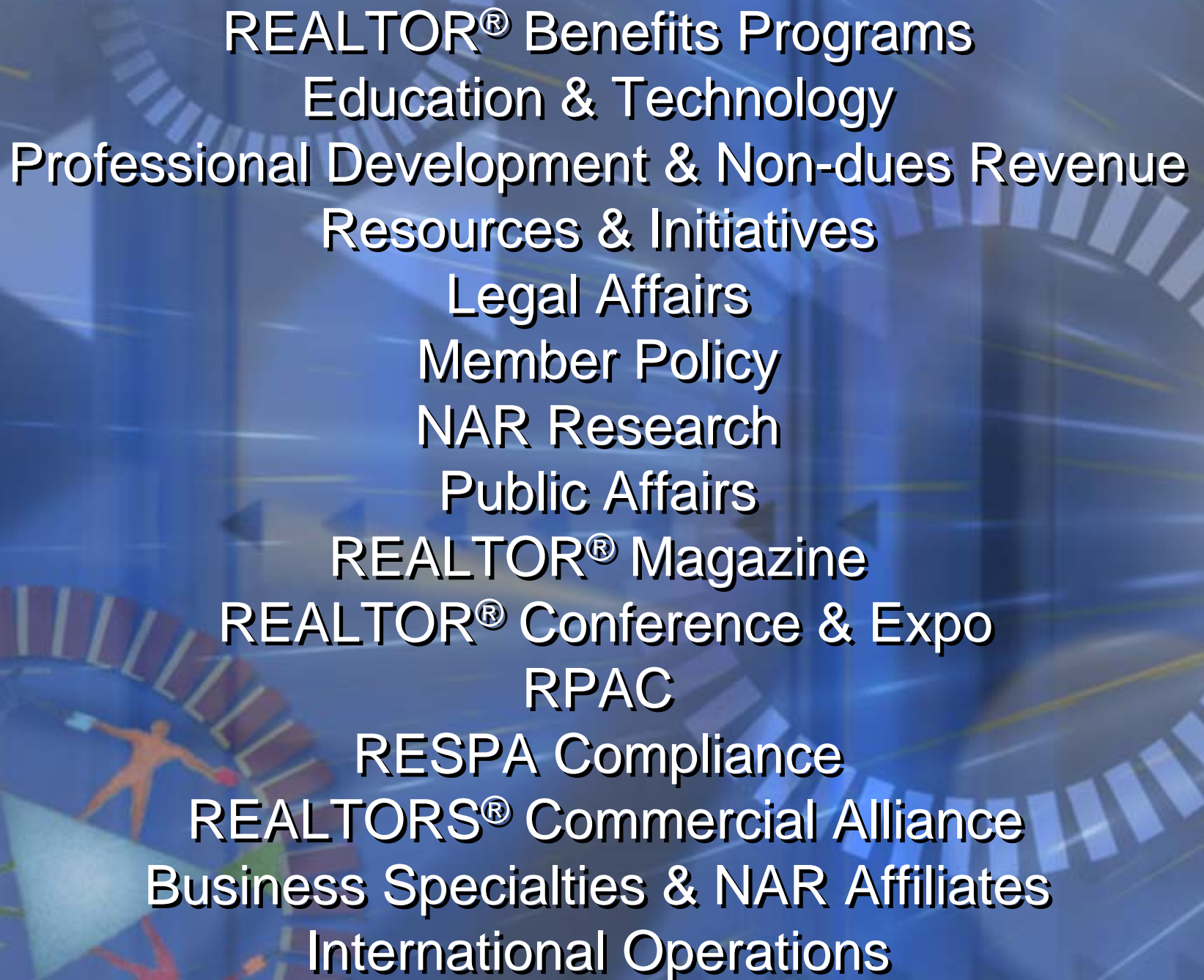
Pay Attention to the Process

- Know your bylaws + Robert's Rules
- Lead by building consensus
- Catch problems when they are small and fix them
- Outcome is always influenced by the approach

“A good orchestra is not just a group of people who play their instruments well. It’s a group of people who play well together.”

Owen Young
Cellist
The Boston Symphony






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Help Create A Climate of Trust

- Will you keep your word? Are you consistent? Will you play fair?
- Real teamwork requires faith in one another
- Everyone on the team must protect and nurture the trust factor
- People need to know it's OK to disagree

The image features four Blue Angels fighter jets in a precise, wingtip-to-wingtip formation. The jets are dark blue with yellow accents on the wings and tail. They are set against a blue background with large, semi-transparent circular patterns that resemble stylized gears or compass roses. The overall composition is dynamic and emphasizes precision and teamwork.

“Trusting other team members is a matter of life and death when six aircraft are flying wingtip-to-wingtip, 36 inches apart at 500 miles per hour.”

U.S. Navy Commander
Gregg Wooldridge

Blue Angels Flight Team Leader

Be A Good Sport

- Show respect for others
- Be humble
- Admit your mistakes
- Accept criticism without taking it personally
- Have a sense of humor
- Compromise and share

“You win, you win. And you leave it at that.
Don’t be putting it in nobody’s face. You lose,
well, you just lose, that’s all.”

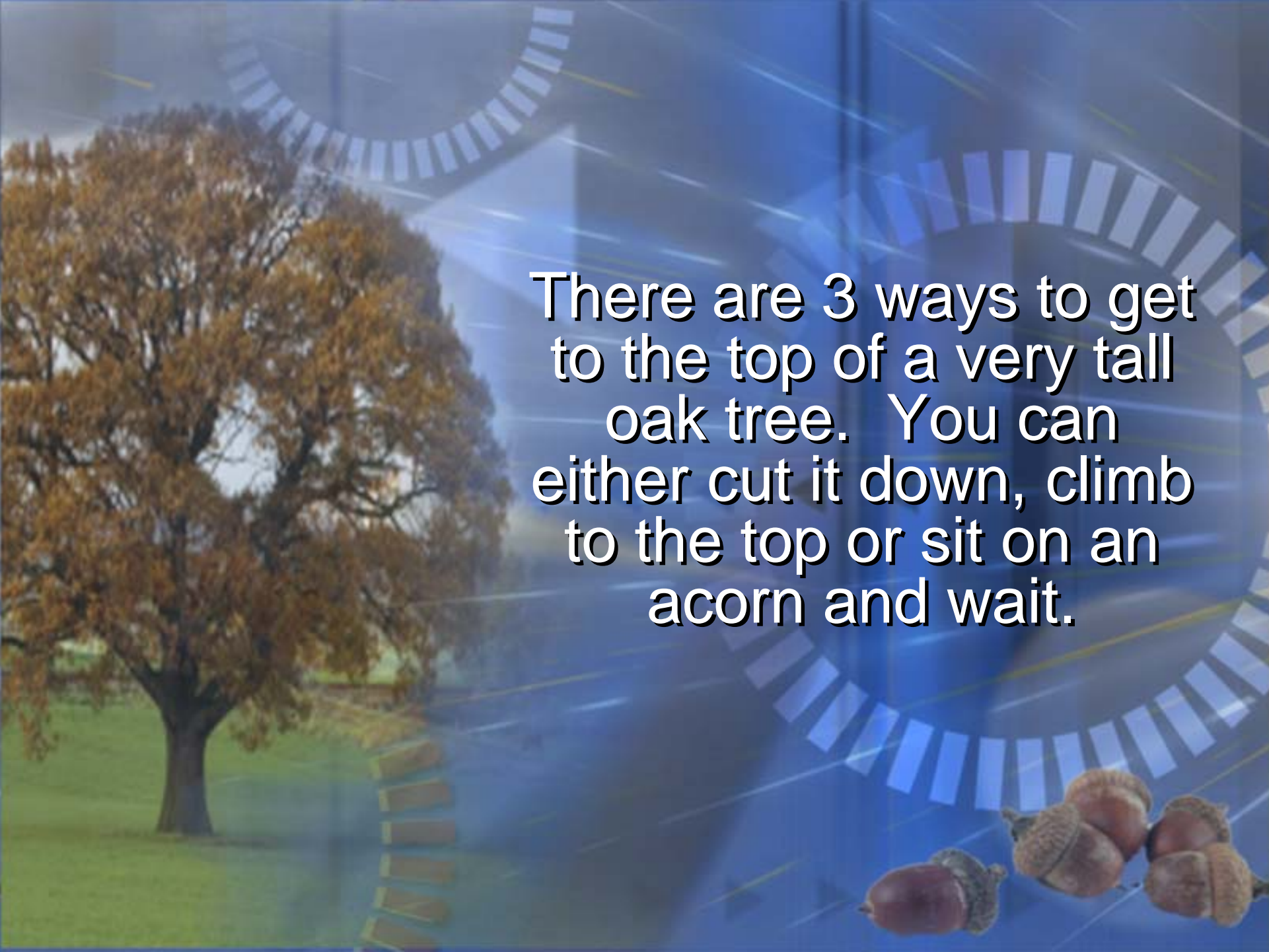
Quentin Roberts

*Schoolboy basketball player
Lexington, KY*



Lead by Example

- How you act matters—professionally and personally
- When members are asked to contribute to a cause, be first to step up to the plate
- Respect is earned—it's not an entitlement
- Make sure you make a difference
- Texans say, “Big hat. No cattle.”



There are 3 ways to get to the top of a very tall oak tree. You can either cut it down, climb to the top or sit on an acorn and wait.



Teamwork

16 Steps to Building a High Performance Team

- Price Pritchett

www.pritchett.net.com