

**REALTOR® Magazine**  
**September 2003 Cover Feature**  
**Top 50 solo performers: Ranked by sales volume**

Ranked by sales volume*		2002 SALES VOLUME		2002 TRANSACTION SIDES	ASSISTANTS		YEARS IN THE BUSINESS
		(\$ millions)	% change		Licensed	Unlicensed	
1	Ronald Rudolph, Century 21 Advantage Gold, Philadelphia	115.42	226.51	2381	1	0	24
2	Gil Clark, Clark Select Properties Inc., Fairfax, Va.	109.67	26.80	398	0	1	19
3	Tom LeMieux, Coldwell Banker Northern California, Menlo Park, Calif.	103.00	68.30	40	1	0	14
4	Harry "Chip" Neumann, CRS®, Neumann Real Estate, Ridgefield, Conn.	97.06	54.06	114	1	0	27
5	Hugh Cornish, Coldwell Banker Northern California, Menlo Park, Calif.	96.00	-6.34	28	0	0	13
6	David Roberts, Coldwell Banker Residential Real Estate Inc., Boca Raton, Fla.	95.41	4.39	46	1	0	26
7	Michael Canning, The Mitchell Group, Carmel, Calif.	94.00	-6.00	16	1	0	15
8	Edwin Kahl, Coldwell Banker Previews International, Woodside, Calif.	92.32	-5.93	17	1	0	25
8	Jean Ruggiero, William Raveis International, Greenwich, Conn.	92.70	114.35	39	0	0	27
9	Nina Hatvany, TRI, Coldwell Banker, REALTORS®, San Francisco	85.00	97.67	43	0	0	12
10	Jeffrey Lowe, Century 21 Sussex & Reilly, Chicago	84.98	62.66	167	1	0	6
11	John Burns, The Kentwood Co., Greenwood Village, Colo.	84.67	5.80	155	1	0	33
12	Todd Domenico, Real Estate of Jackson Hole, Jackson, Wyo.	75.12	1111.40	5	1	0	8
13	Robyn Pfister Griffin, GRI, Coldwell Banker Previews International, Naples, Fla.	74.70	12.34	41	1	0	14
14	Andrew Herrera II, Prudential California Realty, San Francisco	70.50	20.51	67	1	0	7
15	David Young, ABR®, Coldwell Banker United, REALTORS®, Houston	67.98	19.63	125	0	1	10
16	Jeffrey Galloway, Prudential Resort Realty, St George Island, Fla.	65.13	323.66	115	0.5	0	2.5
17	Thomas Neel, Coldwell Banker-Burlingame, Burlingame, Calif.	60.65	25.31	60	1	0	16
18	John Binder, GRI, Ferguson Dechert Inc., Avalon, N.J.	60.45	35.11	66	1	0	20
19	William Barnes, Gracious Living Realty Inc., Mechanicsville, Va.	60.42	11.42	1051	0	0.5	12
20	Josephine Wang, Coldwell Banker Residential Real Estate Inc., Miami	60.03	20.05	65.1	0	1	17
21	Dean Street, John L. Scott Real Estate, Bellevue, Wash.	59.66	5.04	274	1	0	15
22	Brad Kirkendall, Developing Equities Group, Denver	57.76	0.00	399	0	1	18
23	David Foote, Coldwell Banker Residential Brokerage, Naperville, Ill.	56.66	104.22	145	1	0	12
24	Steve Bellumori, CRS®, GRI, Coldwell Banker Northern California, Menlo Park, Calif.	54.22	37.01	46	1	0	28
25	Joyce Coletti, Ryan & Walis Realty Inc., Long Beach, N.Y.	53.00	103.85	111	0	0	3
26	Laurie Nierenberg, TRI, Coldwell Banker, REALTORS®, San Francisco	50.00	47.06	33	1	0	22
27	Edith Marks, GRI, The Kentwood Co., Englewood, Colo.	48.81	-16.53	54	0	1	26
28	Elayne Jassey, Prudential Connecticut Realty, Stamford, Conn.	48.79	19.70	65	1	0	29
29	John Beutler, CCIM, CRS®, Century 21 Beutler & Associates, Coeur D'Alene, Idaho	47.66	29.70	236	1	0	25
30	Robin Wallack, Prudential Fox & Roach, REALTORS®, Princeton, N.J.	47.12	41.58	66	1	0	25
31	Sherrill Landry, RE/MAX Real Estate Partners, Slidell, La.	46.34	35.25	777	0	0	4
32	Jewell Parker, ABR®, CRS®, York Simpson Underwood, Raleigh, N.C.	46.22	299.61	101	1	0	19
33	Anne Riley, GRI, McGuire Real Estate, Burlingame, Calif.	46.18	-23.86	13	0	0	21
34	Gabe Essoe, CRS®, RE/MAX Accord Inc., Danville, Calif.	44.60	350.51	125	0	0	18
35	Alice Nuzzo, CRB, CRS®/Alicia Tuvell, CRB/CRS®, Coldwell Banker Residential Brokerage, Los Altos, Calif.	44.59	32.91	19	1	0	26
36	James Onomiya, Edina Realty Inc., Edina, Minn.	44.30	-1.12	248	1	0	7
37	Shirley Davis, GRI, RE/MAX Preston Road North, Dallas	43.96	-26.01	144	0	1	23
38	Jon Jondahl, GRI, Coldwell Banker Acclaim, Anoka, Minn.	42.86	1.87	256	1	0	13
39	James Lavin, CRS®, MacK Morris Thomas, REALTORS®, Holmdel, N.J.	42.77	52.79	54	0.5	0	3
40	Gary Gill Martin, Realty Executives, Carlsbad, Calif.	42.19	134.40	45	0	0.5	16
41	Kraig Domogalla, RE/MAX Associates Plus Inc., Anoka, Minn.	41.89	-10.22	205	1	0	12
42	Francis Davish, ABR®, RE/MAX of Ocean City, Ocean City, N.J.	41.00	47.48	91	1	0	18
43	Christian Schlueter, e-PRO, RE/MAX at Barnegat Bay, Toms River, N.J.	40.72	273.85	552	1	0	17
44	Julie Kim, RealtySouth, Inverness Office, Birmingham, Ala.	40.71	4.78	106	0	1	23
45	Susan Kolb, Pacific Union Residential Brokerage, Mill Valley, Calif.	40.37	37.84	21	1	0	28
46	Paul Morad, GRI, Realty Executives, Valencia, Calif.	40.17	1261.53	105	1	0	20
47	John Bates, Coldwell Banker Residential Brokerage, Naperville, Ill.	39.61	167.39	79.5	1	0	25
48	Jeff Darwish/Allison Fishwick, RE/MAX Team 2000, Dearborn, Mich.	39.23	78.34	216	1	0	8 & 18
49	Sharon Quisenberry, Coldwell Banker Associates Realty, Ramona, Calif.	38.96	-7.23	123.7	1	0	23
50	Janet Shields, Watson Realty Corporation, Neptune Beach, Fla.	38.78	80.27	91	1	0	18

\*Only REALTORS® who applied and submitted a signed verification from their broker or an independent source were eligible for the list. Note: Those tied by sales volume are ranked by transaction sides.