THE CERTIFIED INTERNATIONAL PROPERTY SPECIALIST

CIPS

2.10 GLOBAL REAL ESTATE: LOCAL MARKETS
2.11 GLOBAL REAL ESTATE: TRANSACTION TOOLS
2.12 ASIA/PACIFIC AND INTERNATIONAL REAL ESTATE
2.15 EUROPE AND INTERNATIONAL REAL ESTATE
2.16 THE AMERICAS AND INTERNATIONAL REAL ESTATE

8:30AM-5:00PM 7 CEs EACH

IN EACH COURSE, YOU WILL:

- GAIN AN UNDERSTANDING OF THE GLOBAL MARKETPLACE
- LEARN HOW TO ANALYZE AND APPLY MARKET DATA
- DEVELOP SKILLS TO FACILITATE INTERNATIONAL TRANSACTIONS
- DISCOVER HOW TO BUILD RELATIONSHIPS

INSTRUCTOR: DAVID WYANT

CIPS Instructor of the Year, David Wyant, will spend the week with you discussing international transactions and how REALTORS® can profit from becoming an international specialist. Taking the full institute fulfills the classroom requirements for the CIPS designation. Each course offers 7 CEs and includes lunch. Registration will begin at 8:00am and classes will begin promptly at 8:30am. Course manuals will be provided electronically to each attendee and can be accessed during the course via a laptop or tablet. If desired, printed course manuals can be ordered in advance for $25 per course or $100 for the complete set of 5 black and white manuals.

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$479 FULL 5 DAY INSTITUTE:
FOR MEMBERS AND NON-MEMBERS

$119 INDIVIDUAL COURSES:
FOR MEMBERS AND NON-MEMBERS