

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

		United States					United States				
Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2012		99.9	79.3	95.8	110.6	103.3	*	*	*	*	*
2013		104.9	84.8	106.6	117.2	99.4	*	*	*	*	*
2014		100.8	83.7	99.9	114.9	92.9	*	*	*	*	*
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2014	Sept	103.7	86.2	100.4	118.4	97.9	91.5	68.4	86.7	104.3	94.4
2014	Oct	103.7	87.6	100.6	118.5	96.2	101.6	89.0	103.8	111.7	93.3
2014	Nov	104.1	88.0	100.8	119.3	96.1	80.0	62.7	76.2	93.1	76.8
2014	Dec	102.5	84.8	100.0	118.1	94.3	67.6	45.3	65.6	81.5	65.3
2015	Jan	103.7	83.6	98.9	121.9	95.8	82.1	59.5	74.5	97.8	83.0
2015	Feb	107.4	81.4	110.3	121.6	102.0	99.7	70.7	111.6	107.3	97.8
2015	Mar	108.7	80.2	107.6	126.5	103.7	132.3	100.4	128.5	157.2	121.9
2015	Apr	111.6	88.3	112.1	128.8	102.3	136.7	117.5	139.3	153.5	122.6
2015	May	112.3	93.9	111.4	127.3	103.9	133.2	131.6	136.0	142.9	116.4
2015	June	110.4	95.0	107.8	123.5	104.4	136.8	128.6	136.2	154.9	115.3
2015	July	110.9	98.8	107.8	124.2	103.0	121.0	101.5	111.2	141.9	113.7
2015	Aug r	109.3	93.3	107.4	121.4	104.6	112.4	92.8	104.7	129.0	110.0
2015	Sept p	106.8	89.6	104.7	118.3	104.4	93.8	70.3	89.3	104.1	100.5
vs. last month:		-2.3%	-4.0%	-2.5%	-2.6%	-0.2%	-16.5%	-24.2%	-14.7%	-19.3%	-8.6%
vs. last year:		3.0%	3.9%	4.3%	-0.1%	6.6%	2.5%	2.8%	3.0%	-0.2%	6.5%