

## *National Association of Realtors® Monthly Membership Report*

*October 31, 2005*

|                   | <u>CURRENT</u> | <u>LAST</u>    | <u>CHANGE</u> | <u>YEAR AGO</u> | <u>CHANGE</u> | <u>YEAR END</u> |
|-------------------|----------------|----------------|---------------|-----------------|---------------|-----------------|
|                   |                | <u>REPORT</u>  | 9/2005-       | <u>TO DATE</u>  | 10/2004-      |                 |
| <u>Membership</u> | 10/31/2005     | 9/30/2005      | 10/2005-      | 10/31/2004      | 10/2005-      | 12/31/2004      |
| California        | 185,156        | 182,332        | 1.55          | 156,230         | 18.52         | 159,119         |
| Florida           | 143,196        | 140,713        | 1.76          | 116,167         | 23.27         | 118,092         |
| Texas             | 74,389         | 73,614         | 1.05          | 66,234          | 12.31         | 60,711          |
| New York          | 61,313         | 60,740         | 0.94          | 53,819          | 13.92         | 53,670          |
| New Jersey        | 55,170         | 54,133         | 1.92          | 49,312          | 11.88         | 49,596          |
| Illinois          | 54,718         | 54,870         | -0.28         | 49,284          | 11.03         | 49,041          |
| Arizona           | 48,248         | 47,366         | 1.86          | 39,279          | 22.83         | 40,259          |
| Virginia          | 37,361         | 37,085         | 0.74          | 31,552          | 18.41         | 31,679          |
| Georgia           | 36,027         | 35,427         | 1.69          | 30,824          | 16.88         | 30,689          |
| Ohio              | 35,044         | 34,770         | 0.79          | 32,968          | 6.30          | 33,274          |
| <b>Sub-Total</b>  | <b>730,622</b> | <b>721,050</b> | <b>1.33</b>   | <b>625,669</b>  | <b>16.77</b>  | <b>626,130</b>  |
| North Carolina    | 34,476         | 33,927         | 1.62          | 30,153          | 14.34         | 30,525          |
| Michigan          | 33,699         | 33,703         | -0.01         | 31,887          | 5.68          | 31,751          |
| Pennsylvania      | 31,180         | 30,909         | 0.88          | 27,720          | 12.48         | 28,276          |
| Maryland          | 29,686         | 29,289         | 1.36          | 24,927          | 19.09         | 25,137          |
| Colorado          | 26,769         | 26,582         | 0.70          | 25,068          | 6.79          | 24,912          |
| Missouri          | 26,181         | 25,909         | 1.05          | 23,770          | 10.14         | 23,894          |
| Minnesota         | 25,590         | 25,353         | 0.93          | 22,204          | 15.25         | 22,297          |
| Washington        | 23,584         | 23,141         | 1.91          | 20,110          | 17.27         | 20,460          |
| Massachusetts     | 22,617         | 22,343         | 1.23          | 20,195          | 11.99         | 20,383          |
| Tennessee         | 22,509         | 22,034         | 2.16          | 19,650          | 14.55         | 19,753          |
| <b>Sub-Total</b>  | <b>276,291</b> | <b>273,190</b> | <b>1.14</b>   | <b>245,684</b>  | <b>12.46</b>  | <b>247,388</b>  |
| Indiana           | 18,381         | 18,397         | -0.09         | 17,214          | 6.78          | 17,241          |
| Nevada            | 17,674         | 17,538         | 0.78          | 15,206          | 16.23         | 15,660          |
| Connecticut       | 17,582         | 17,413         | 0.97          | 15,671          | 12.19         | 16,001          |
| Wisconsin         | 16,764         | 16,619         | 0.87          | 15,400          | 8.86          | 15,345          |
| Oregon            | 16,157         | 15,985         | 1.08          | 14,184          | 13.91         | 14,345          |
| South Carolina    | 15,979         | 15,723         | 1.63          | 13,215          | 20.92         | 13,612          |
| Utah              | 12,642         | 12,426         | 1.74          | 10,567          | 19.64         | 10,248          |
| Alabama           | 12,057         | 11,848         | 1.76          | 10,536          | 14.44         | 10,561          |
| Louisiana         | 11,229         | 11,107         | 1.10          | 10,273          | 9.31          | 10,301          |
| Kentucky          | 10,639         | 10,607         | 0.30          | 9,634           | 10.43         | 9,412           |
| <b>Sub-Total</b>  | <b>149,104</b> | <b>147,663</b> | <b>0.98</b>   | <b>131,900</b>  | <b>13.04</b>  | <b>132,726</b>  |
| Oklahoma          | 10,044         | 9,965          | 0.79          | 9,299           | 8.01          | 9,373           |
| Kansas            | 9,515          | 9,455          | 0.63          | 8,859           | 7.40          | 8,732           |
| Hawaii            | 9,259          | 9,196          | 0.69          | 8,209           | 12.79         | 8,250           |
| Arkansas          | 7,763          | 7,708          | 0.71          | 6,776           | 14.57         | 6,842           |
| Idaho             | 7,417          | 7,268          | 2.05          | 5,940           | 24.87         | 5,981           |
| Iowa              | 7,363          | 7,365          | -0.03         | 6,890           | 6.87          | 6,954           |
| New Mexico        | 7,087          | 6,992          | 1.36          | 6,240           | 13.57         | 6,280           |
| New Hampshire     | 6,347          | 6,263          | 1.34          | 5,813           | 9.19          | 5,910           |
| Mississippi       | 5,344          | 5,315          | 0.55          | 4,816           | 10.96         | 4,735           |
| Maine             | 4,604          | 4,552          | 1.14          | 3,945           | 16.70         | 3,999           |
| <b>Sub-Total</b>  | <b>74,743</b>  | <b>74,079</b>  | <b>0.90</b>   | <b>66,787</b>   | <b>11.91</b>  | <b>67,056</b>   |

|                    |           |           |       |           |       |           |
|--------------------|-----------|-----------|-------|-----------|-------|-----------|
| Rhode Island       | 4,383     | 4,296     | 2.03  | 3,774     | 16.14 | 3,799     |
| Nebraska           | 4,360     | 4,335     | 0.58  | 4,087     | 6.68  | 4,072     |
| Montana            | 4,212     | 4,161     | 1.23  | 3,624     | 16.23 | 3,646     |
| Delaware           | 3,815     | 3,787     | 0.74  | 3,350     | 13.88 | 3,343     |
| West Virginia      | 3,201     | 3,171     | 0.95  | 2,858     | 12.00 | 2,797     |
| Dist. Of Columbia  | 2,623     | 2,602     | 0.81  | 2,262     | 15.96 | 2,339     |
| Wyoming            | 2,026     | 2,015     | 0.55  | 1,783     | 13.63 | 1,764     |
| Vermont            | 1,794     | 1,796     | -0.11 | 1,514     | 18.49 | 1,535     |
| South Dakota       | 1,599     | 1,593     | 0.38  | 1,437     | 11.27 | 1,427     |
| Alaska             | 1,596     | 1,572     | 1.53  | 1,422     | 12.24 | 1,435     |
| <b>Sub-Total</b>   | 29,609    | 29,328    | 0.96  | 26,111    | 13.40 | 26,157    |
| North Dakota       | 1,293     | 1,286     | 0.54  | 1,220     | 5.98  | 1,174     |
| Puerto Rico        | 1,129     | 1,100     | 2.64  | 1,079     | 4.63  | 1,107     |
| Virgin Islands     | 334       | 332       | 0.60  | 311       | 7.40  | 315       |
| Guam               | 225       | 223       | 0.90  | 180       | 25.00 | 197       |
| <b>Sub-Total</b>   | 2,981     | 2,941     | 1.36  | 2,790     | 6.85  | 2,793     |
| <b>Grand Total</b> | 1,263,350 | 1,248,251 | 1.21  | 1,098,941 | 14.96 | 1,102,250 |