

# **Business Data for Engaging in International Real Estate Transactions in Texas**

**November 2008**

**Produced By: NAR Research**

An abstract graphic at the bottom of the page consists of several overlapping, semi-transparent geometric shapes. The shapes are primarily rectangular and trapezoidal, creating a layered, 3D effect. The colors used are various shades of blue (from light to medium) and grey. The shapes are arranged in a way that they appear to be floating or stacked, with some overlapping others, creating a sense of depth and movement.

## ***Introduction***

Today, we are living in the global marketplace. The international transactions in the production and consumption of goods and services are ever growing. In 2007, the U.S. exported \$ 1,163 billion and imported \$1,954 billion. Both expanded over 11% during the past several years, which is far beyond of domestic transactions growth. With the expansion of international trade, the flow of people across borders has also increased fast, and therefore, the demand for real estate in both residential and commercial sectors has been on the rise.

The purpose of this report is to present recent economic data related to international business activity directly associated with Texas and explore the possible opportunities in real estate business in today's global economy with foreign nationals, foreign companies and foreign referral counterparts.

## ***Non-immigrant visitors to Texas***

In 2007, total of 2,819,241 non-immigrant aliens came into Texas. Those in some selected categories are;

- 2,066,432 temporary visitors for pleasure
- 424,615 temporary visitors for business
- 22,392 treaty traders and investors
- 66,724 foreign students and dependant families
- 92,002 temporary foreign workers, trainees and dependant families
- 11,843 NAFTA professional workers and dependant families

Obviously many of them will need rental housing, second homes, or commercial properties in Texas. A recent study of *The 2008 National Association of REALTORS® Profile of international Home Buying Activity*<sup>1</sup> shows that about 3 percent of entire home sales involved foreign buyers in the nationwide. The percentage of foreign buyer's participation varies according to state. For example, over 9 % of all home sales transactions involve international buyers in Florida which has been the most popular destination of home buyers from abroad. Although Texas may not witness such high volume of international transactions as in Florida, there are still enough foreigners arriving in the state to make an impact on overall real estate transactions.

---

<sup>1</sup> NAR conducted a survey of REALTORS® in 2008 to better understand the extent of non-U.S. resident homebuyers, why those buyers purchased U.S. homes, and what types of properties they bought and for what purpose. Of the REALTORS® who participated in the survey, 13 percent reported that they did at least one home sale transaction with international buyers.

### ***Foreign Direct Investment Establishment in Texas***

A U.S. affiliate is a U.S. business enterprise that is owned 10 percent or more, directly or indirectly, by a foreign person. As of 2002, there are total of 118,588 U.S. affiliates of foreign companies in the nationwide. This is increased by 12% compared to 5 years before. In Texas alone, there are 8,319 companies in this category. They contribute local real estate industry by purchasing or renting commercial real estate properties for their business. In addition, the frequent flows of staff and their families from home countries will create housing demand.

### ***U.S. Residents Looking for Homes Abroad***

It is not only foreigners that will significantly impact international home buying. Many U.S. residents will require a home abroad. Exports of products to Mexico and Canada from Texas were \$ 56,009 million and \$ 16,806 million, respectively, in the past year. Third on the list of countries where Texas products are exported is Taiwan. The increase in Texas exports may lead locally based companies to establish company representatives and sales personnel in those countries. Texas real estate professionals may decide that it's time to set up referral networks with counterparts in Mexico, Canada and Taiwan.

Chemical Manufactures and Computers & Electronic Prod. were the top export industries in Texas. Those two industries combined account 41% of the entire exports from Texas. Savvy real estate professionals may want to visit the human resource departments of the companies producing these exports to let them know about relocation services offered in your professional global network.

### ***Immigration and Naturalization in Texas***

Immigration to the United States soared in the past two decades, which likely will lead to many more home purchases in the coming decade.<sup>2</sup> The U.S. population grew by roughly 20 million people since year 2000. The strong increase in immigration added 8 million people, and resulted nearly 40 percent of the rise in U.S. population since 2000.

In Texas, 53,032 newly admitted legal immigrants arrived in 2007. The largest group came from Mexico (31,337). Other top countries of origin include:

- India (4,681)
- Philippines (3,435)
- El Salvador (3,258)
- Vietnam (3,108)

Real estate professionals may want to consider assisting, participating or setting up a network partner with these communities to open up business opportunities. In 2007, 53,032 immigrants to Texas became U.S. citizens. Natives of Mexico led with the highest number (21,440) of newly naturalized citizens in the state last year. Other top countries represented include:

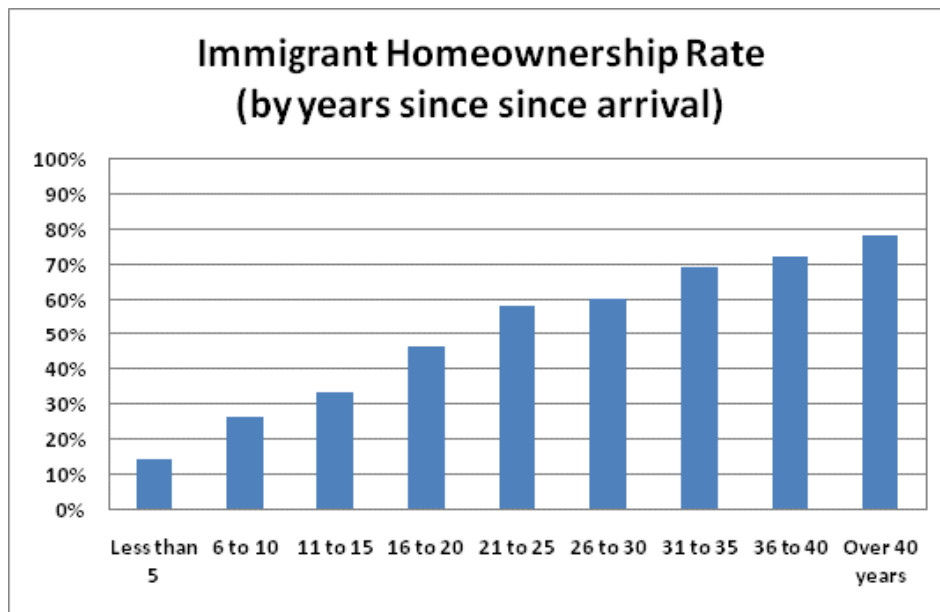
---

<sup>2</sup> There are contentious issues relating to swelling illegal immigration and assimilation, and this paper does not attempt to delve into this difficult topic.

- India (4,129)
- Vietnam (3,503)
- El Salvador (2,121)
- Philippines (1,873)

As of 2007 there are 1,185,001 (5.0% of the state population) of naturalized citizens and 2,643,903 non-citizens (11.1% of the state population) in Texas. Immigration boosts the residential housing market for the simple reason that people need a home in which to live. So it should not be surprising that dynamic housing markets of recent years have been in those regions with significant immigrant populations. The fast growing regions of Las Vegas, Phoenix, Washington D.C. and much of Florida have seen strong housing demand – and a significant run-up in home prices – due in no small part to the fact that these markets have strong immigrant populations.<sup>3</sup>

The homeownership rate of foreign-born households who came to the U.S. in the past five years is only 18 percent. The ownership rate then steadily rises over time.



Naturally, due to language, cultural and institutional adjustments, homeownership among recent immigrants lags behind that of native-born Americans and the population as a whole. However, obtaining U.S. citizenship quickly raises the odds of becoming a homeowner. In fact, among households who entered the country more than 30 years ago, the homeownership rate surpasses that of the national average, with 78 percent of foreign-born U.S. residents owning a home - far higher than the national homeownership rate of 69 percent.

<sup>3</sup> A study by the Philadelphia Federal Reserve Bank showed that home prices in immigration-heavy neighborhoods rise much more slowly than other neighborhoods in the local region. That is, the “there goes the neighborhood” reaction may be at work as established residents flee an area and newcomers move in. However, home prices in metro regions with a high concentration of immigrants in general rose at a significantly faster clip than those metro regions with little immigration. Larger number of people translates into more housing demand.

REALTORS® can seize the opportunity and help close the early-year homeownership gap through counseling and homebuyer education programs for their foreign-born clients. Many REALTORS® have already realized the potential business opportunities. Over the last five years, almost half of NAR members indicated that they have participated in a transaction involving an international element, and this trend will inevitably increase.

### ***Information on NAR International and WorldProperties.com***

NAR's international program has a long and progressive history, demonstrating the foresight of NAR leaders over a number of decades. Through carefully developing and nurturing international bilateral and multilateral relationships worldwide, NAR has laid a solid foundation for participation in today's global marketplace. NAR's **International Network** – today 75 partner associations in more than 56 countries – demonstrates the value of NAR's international leadership and emphasizes its commitment to promote business development opportunities for U.S. members. NAR's International Mission statement is as follows: "Increase REALTORS®' (commercial and residential) ability and opportunity to do business at home and abroad in an increasingly global/multicultural real estate environment."

Numerous products and resources have been developed to assist NAR members and REALTOR® Associations in including a global market component in their business plan/member services program. These resources include:

- **NAR International home page at Realtor.org** – Best general resource for information on NAR international programs and services – <http://www.realtor.org/international>
- **Certified International Real Estate Specialist (CIPS)** designation program and business network – Provides introductory and advanced training for real estate professionals and administrators, along with business development/networking tools, resources and events. Access course descriptions, schedule, benefits and other information on CIPS from NAR International home page, <http://www.realtor.org/international>
- **Expand Your Market Course** – Turn-key course to introduce agents/brokers to the global real estate market. They are eligible for continuing education approval. More information is available at <http://www.realtor.org/cipshome.nsf/pages/eym>
- **International Real Estate Report** (Electronic Newsletter) – Available free to any NAR member. You may review all the current and past reports at <http://www.realtor.org/cipshome.nsf/webreport> . To subscribe to this newsletter, please visit your Profile page at Realtor.org.
- **Pre-packaged Meeting Tool Kits for Broker Meetings** – Series of short, informational training modules on global market topics; ideal for use in sales agent meetings, local council meetings, etc. You may download at <http://www.realtor.org/cipshome.nsf/pages/toolkits>

• **International Speaker Cadre & Presentation database** – Resource for REALTOR® Associations looking for a speaker and/or a presentation on a topic related to global real estate business. You may find speaker contacts and deals directly with the speaker. Access the database at <http://www.realtor.org/cipshome.nsf/pages/speakers>

• **The International Consortium of Real Estate Associations (ICREA): NAR International Association Network** – NAR partners with 75 national associations in more than 56 countries—all of whose members subscribe to a code of conduct similar to the NAR Code of Ethics. Review the full list of foreign partners, NAR’s liaisons to these groups, and/or access the association directly at <http://www.realtor.org/intlnet.nsf/coopassocmain>

• **WorldProperties.com.** WorldProperties.com is backed by the International Consortium of Real Estate Associations (ICREA). Currently, it is comprised of 30+ leading national real estate organizations representing 2 million brokers/agents worldwide, each of whom adhere to a code of conduct. WorldProperties.com provides benefits to broker/agent members by assisting them in marketing and facilitating business in the global marketplace. WorldProperties.com assists consumers in locating properties outside their country and in finding a qualified real estate professional. Access [www.WorldProperties.com](http://www.WorldProperties.com)

*For more information on NAR’s International programs, please email us at [NARGlobe@realtors.org](mailto:NARGlobe@realtors.org) or visit us online at [www.Realtor.org/international](http://www.Realtor.org/international).*

**Population Demographics in Texas**

	<b>Total Population</b>	<b>U.S. Born Citizen</b>	<b>Foreign Born (%)</b>	<b>Naturalized Citizen</b>	<b>Non-U.S. Citizen</b>	
Male	11,915,131	9,913,227	2,001,904	16.8%	566,869	1,435,035
18 and Over	8,526,559	6,705,941	1,820,618	21.4%	546,959	1,273,659
Under 18	3,388,572	3,207,286	181,286	5.3%	19,910	161,376
Female	11,989,249	10,162,249	1,827,000	15.2%	618,132	1,208,868
18 and Over	8,748,374	7,085,312	1,663,062	19.0%	596,125	1,066,937
Under 18	3,240,875	3,076,937	163,938	5.1%	22,007	141,931
<b>Total</b>	<b>23,904,380</b>	<b>20,075,476</b>	<b>3,828,904</b>	<b>16.0%</b>	<b>1,185,001</b>	<b>2,643,903</b>

Source: Census Bureau, American Community Survey 2007

**Foreign Born Population in Texas by Year of Entry**

	<b>Total Population</b>	<b>U.S. Born Citizen</b>	<b>Foreign Born</b>	<b>Naturalized Citizen</b>	<b>Non-U.S. Citizen</b>
2000 or later	1,143,493	46,778	1,096,715	68,523	1,028,192
1990 to 1999	1,252,482	51,673	1,200,809	254,155	946,654
Entered 1980 to 1989	830,319	46,783	783,536	365,204	418,332
Entered before 1980	865,638	117,794	747,844	497,119	250,725
<b>Total</b>	<b>4,091,932</b>	<b>263,028</b>	<b>3,828,904</b>	<b>1,185,001</b>	<b>2,643,903</b>

Source: Census Bureau, American Community Survey 2007

**Main Languages Spoken in Households**

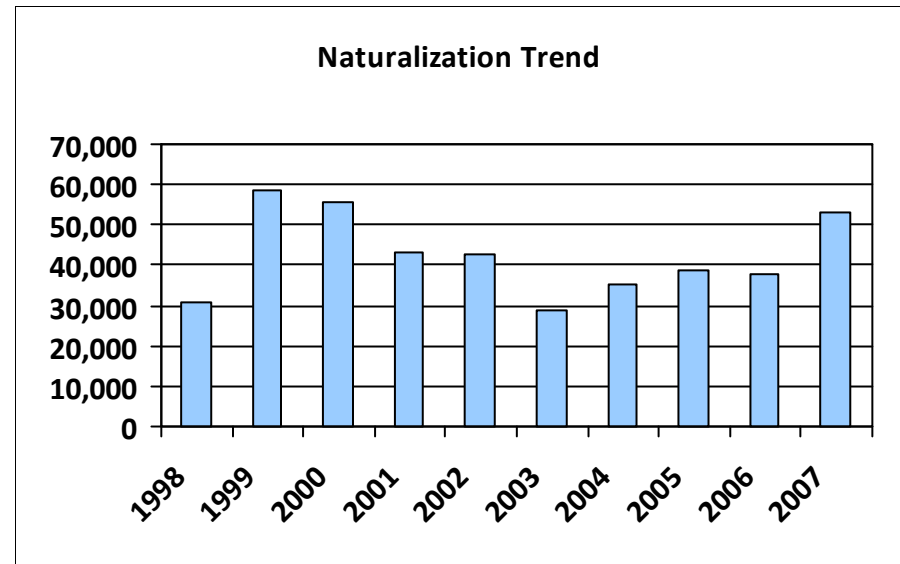
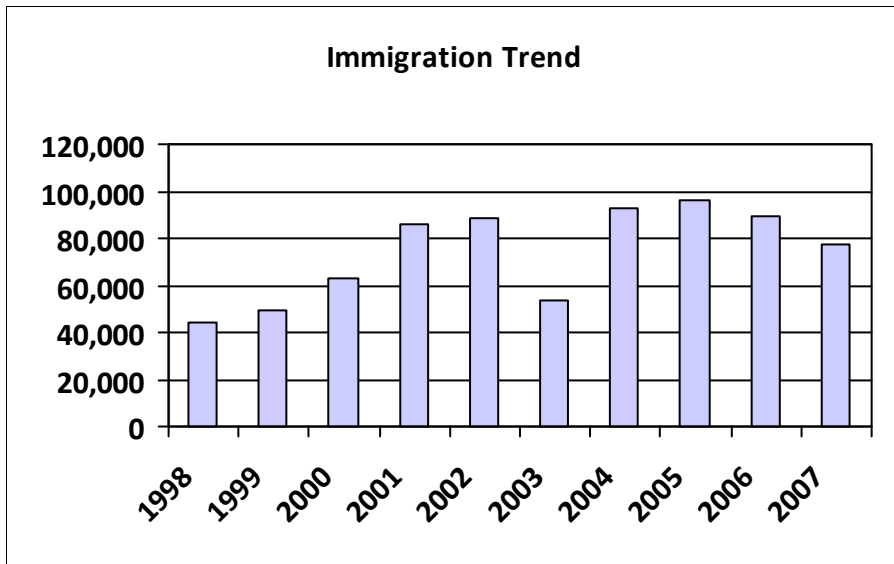
<b>Main Language</b>	<b>Total Household</b>	<b>Linguistically Isolated</b>	<b>Not Linguistically Isolated</b>
English	5,437,622		
Spanish	2,354,230	635,340	1,718,890
Indo-European	206,116	20,892	185,224
Asian-Pacific	195,417	52,894	142,523
Other	50,637	8,910	41,727
<b>Total</b>	<b>8,244,022</b>	<b>718,036</b>	<b>2,088,364</b>

Source: Census Bureau, American Community Survey 2007

### Immigration and Naturalization Trend in Texas

Year	Admitted Immigrants	Naturalization
1998	44,285	30,789
1999	49,294	58,756
2000	63,391	55,716
2001	85,905	43,287
2002	88,142	42,767
2003	53,412	28,638
2004	92,440	35,417
2005	95,951	38,553
2006	89,027	37,835
2007	77,278	53,032

Source: Department of Homeland Security, Yearbook of Immigration Statistics: 2007

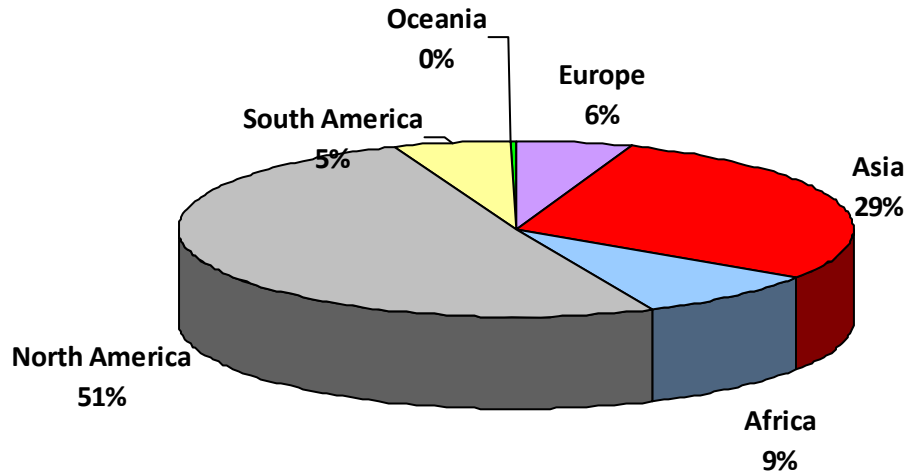


**2007 Immigration to Texas by Country of Birth**

										Total	77,278
<b>Europe</b>	<b>4,389</b>	<b>Asia</b>	<b>22,262</b>	<b>Africa</b>	<b>6,757</b>	<b>North America</b>	<b>39,393</b>	<b>South America</b>	<b>4,170</b>	<b>Oceania</b>	<b>234</b>
United Kingdom	1,125	India	4,681	Nigeria	1,907	Mexico	31,337	Colombia	1,462	Australia	153
Germany	492	Philippines	3,435	Ethiopia	991	El Salvador	3,258	Venezuela	749	New Zealand	50
Russia	366	Vietnam	3,108	Kenya	679	Canada	990	Peru	640	Fiji	17
France	212	China	2,701	Ghana	341	Guatemala	917	Brazil	523	Tonga	7
Soviet Union, frm	180	Pakistan	1,560	Egypt	290	Honduras	831	Argentina	284	Marshall Islands	3
Ukraine	179	Korea	874	Cameroon	288	Cuba	641	Ecuador	215	Samoa	3
Romania	172	Iran	818	Sudan	226	Jamaica	295	Bolivia	95		
Poland	154	Bangladesh	746	Somalia	220	Panama	182	Chile	87		
Bulgaria	112	Taiwan	641	South Africa	211	Dominican Republic	180	Guyana	64		

Source: Department of Homeland Security, Yearbook of Immigration Statistics: 2007

**2007 Immigration to Texas by Origination Region**

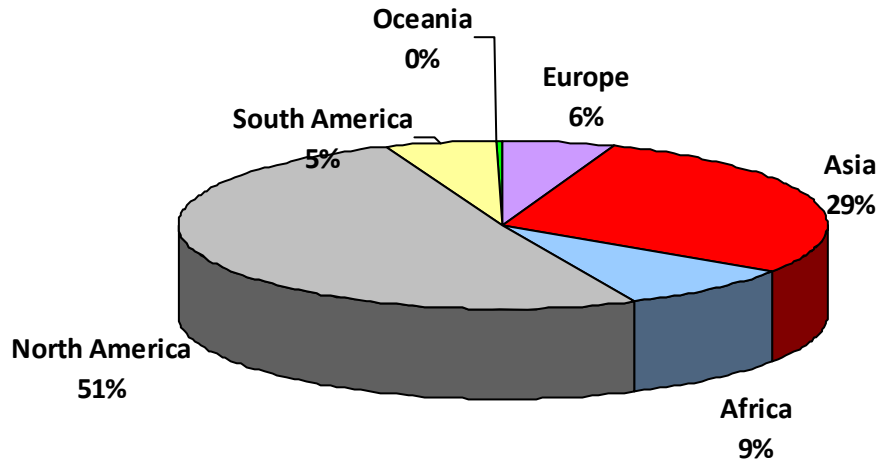


**2007 Naturalization in Texas by Country of Birth**

											Total	53,032
<b>Europe</b>	<b>2,972</b>	<b>Asia</b>	<b>17,009</b>	<b>Africa</b>	<b>3,445</b>	<b>North America</b>	<b>27,018</b>	<b>South America</b>	<b>2,293</b>	<b>Oceania</b>	<b>119</b>	
United Kingdom	563	India	4,129	Nigeria	1,113	Mexico	21,440	Colombia	721	Australia	65	
Bosnia - Herzegovina	356	Vietnam	3,503	Ethiopia	453	El Salvador	2,121	Venezuela	361	New Zealand	26	
Germany	254	Philippines	1,873	South Africa	218	Canada	598	Peru	357	Fiji	8	
Russia	240	Pakistan	1,459	Sudan	217	Guatemala	569	Brazil	309	Tonga	8	
Romania	188	China	1,404	Kenya	183	Honduras	547	Ecuador	153	American Samo	3	
Ukraine	159	Korea	733	Egypt	182	Nicaragua	367	Argentina	133	Micronesia, Fed	3	
Serbia - Montenegro	149	Iran	640	Ghana	176	Cuba	245	Bolivia	94	Samoa	3	
France	115	Taiwan	541	Morocco	124	Jamaica	229	Guyana	72			
Poland	96	Bangladesh	338	Somalia	90	Trinidad - Tobago	190	Chile	59			

Source: Department of Homeland Security, Yearbook of Immigration Statistics: 2007

**2007 Naturalization in Texas by Origination Region**



## Nonimmigrant Visitors to Texas

	2005	2006	2007
<b>Total</b>	<b>2,115,742</b>	<b>2,450,389</b>	<b>2,819,241</b>
Foreign government officials and families	10,071	10,740	10,815
Temporary visitors: for business	325,737	379,352	424,615
Temporary visitors: for pleasure	1,545,923	1,801,487	2,066,432
Transit aliens	16,165	18,136	18,843
Treaty traders and investors	15,007	18,326	22,392
Students and dependant family	41,083	47,824	66,724
Representatives to international organizations and families	724	763	819
Temporary workers and trainees, dependent family	51,291	76,548	92,002
Representatives of foreign information media and families	1,379	1,295	1,234
Students and exchange visitors, and dependant family	13,490	14,277	16,061
Fiances/spouses of U.S. citizens and their children	5,325	4,809	5,616
Intracompany transferees and dependant family	35,792	37,451	44,292
Vocational students and dependant family	18,852	19,758	25,227
NATO officials and families	81	2,652	2,679
NAFTA professional workers and dependant family	6,354	8,413	11,843
Fiances/spouses of permanent residents and their children	5,242	3,806	3,161
All other classes	8,033	4,752	6,482

Source: Department of Homeland Security, Yearbook of Immigration Statistics: 2007

**Foreign Direct Investment Established in Texas**

---

	<b>U.S.</b>	<b>Texas</b>
All industries	118588	8319
Mining	1107	149
Utilities	815	47
Construction	1082	81
Manufacturing	10322	715
Wholesale trade	15798	1441
Retail trade	30540	1714
Transportation and warehousing	5468	524
Information	5046	373
Finance: Depository credit intermediation	3263	22
Finance: Insurance	3709	268
Real estate and rental and leasing	1890	197
Professional and technical services	4275	365
Accommodation and food services	15255	777
Other	16824	1433

---

Source: Department of Commerce, Foreign Direct Investment in the United States Establishment Data for 2002

## Texas Exports by Product

(Unit: \$1,000)

	2004	(%)*	2005	(%)	2006	(%)	2007	(%)	% Change, ** 2006-2007
<b>Texas Exports Total</b>	<b>117,244,970</b>	<b>14.3%</b>	<b>128,761,036</b>	<b>14.2%</b>	<b>150,888,055</b>	<b>14.5%</b>	<b>168,164,440</b>	<b>14.5%</b>	<b>14.5%</b>
Chemical Manufactures	22,564,307	19.2%	24,688,738	19.2%	28,733,211	19.0%	34,984,760	20.8%	20.8%
Computers & Electronic Prod.	31,655,572	27.0%	31,144,547	24.2%	35,187,903	23.3%	33,691,548	20.0%	20.0%
Machinery Manufactures	14,609,762	12.5%	16,517,897	12.8%	20,355,228	13.5%	24,788,277	14.7%	14.7%
Transportation Equipment	12,576,895	10.7%	13,927,382	10.8%	15,159,885	10.0%	16,273,027	9.7%	9.7%
Petroleum & Coal Products	6,176,820	5.3%	8,896,097	6.9%	12,834,712	8.5%	14,728,381	8.8%	8.8%
Elec. Eq., Appliances & Parts	5,332,133	4.5%	5,943,597	4.6%	6,888,099	4.6%	6,709,830	4.0%	4.0%
Primary Metal Manufactures	2,860,886	2.4%	4,005,857	3.1%	5,019,389	3.3%	5,831,229	3.5%	3.5%
Fabricated Metal Products	3,456,921	2.9%	4,086,285	3.2%	5,002,618	3.3%	5,445,662	3.2%	3.2%
Crop Production	3,032,930	2.6%	2,711,657	2.1%	3,104,133	2.1%	4,608,071	2.7%	2.7%
Processed Foods	2,648,433	2.3%	3,066,695	2.4%	3,334,932	2.2%	3,704,247	2.2%	2.2%
Plastic & Rubber Products	2,688,661	2.3%	2,916,533	2.3%	3,224,969	2.1%	3,403,598	2.0%	2.0%
Misc. Manufactures	1,727,719	1.5%	1,904,653	1.5%	2,270,783	1.5%	2,822,588	1.7%	1.7%
Oil & Gas Extraction	865,010	0.7%	1,314,283	1.0%	1,167,519	0.8%	1,836,433	1.1%	1.1%
Waste & Scrap	635,913	0.5%	908,155	0.7%	1,339,047	0.9%	1,789,818	1.1%	1.1%
Paper Products	1,373,033	1.2%	1,408,950	1.1%	1,535,454	1.0%	1,574,222	0.9%	0.9%
Fabric Mill Products	1,353,280	1.2%	1,323,932	1.0%	1,250,258	0.8%	1,194,263	0.7%	0.7%
Spec. Classification Provisions	672,643	0.6%	675,710	0.5%	830,481	0.6%	988,931	0.6%	0.6%
Non-Metallic Mineral Mfgs.	568,917	0.5%	669,393	0.5%	711,164	0.5%	669,053	0.4%	0.4%
Leather & Related Products	661,907	0.6%	607,430	0.5%	744,246	0.5%	649,064	0.4%	0.4%
Printing & Related Products	252,863	0.2%	324,415	0.3%	338,685	0.2%	472,996	0.3%	0.3%
Used Merchandise	195,721	0.2%	200,328	0.2%	284,061	0.2%	372,180	0.2%	0.2%
Apparel Manufactures	427,007	0.4%	482,735	0.4%	417,894	0.3%	339,911	0.2%	0.2%
Mining	182,473	0.2%	182,047	0.1%	244,099	0.2%	274,276	0.2%	0.2%
Non-Apparel Textile Products	215,199	0.2%	290,281	0.2%	307,760	0.2%	249,935	0.1%	0.1%
Furniture & Related Products	140,857	0.1%	153,301	0.1%	181,341	0.1%	218,209	0.1%	0.1%

Source: Department of Commerce, State by State Exports: 2007

\* % of State export total is the share of entire U.S. export, and others are shares of state export.

\*\* (Z) means that % change is greater than 500%, and (-) means that the product is a new export.

## Texas Exports by Trading Partner Countries

(Unit: \$1,000)

	2004	(%)*	2005	(%)	2006	(%)	2007	(%)	% Change,** 2006-2007
<b>World Total</b>	<b>117,244,970</b>	<b>14.3%</b>	<b>128,761,036</b>	<b>14.2%</b>	<b>150,888,055</b>	<b>14.5%</b>	<b>168,164,440</b>	<b>14.5%</b>	<b>14.5%</b>
Mexico	45,707,391	39.0%	50,136,776	38.9%	54,876,675	36.4%	56,009,314	33.3%	33.3%
Canada	12,398,683	10.6%	14,664,626	11.4%	15,630,528	10.4%	16,805,767	10.0%	10.0%
Taiwan	4,001,901	3.4%	3,459,091	2.7%	3,877,342	2.6%	5,108,187	3.0%	3.0%
Japan	2,608,728	2.2%	2,741,095	2.1%	2,765,088	1.8%	3,443,317	2.0%	2.0%
Singapore	3,409,586	2.9%	3,260,401	2.5%	3,497,358	2.3%	4,526,827	2.7%	2.7%
Philippines	1,678,058	1.4%	1,526,590	1.2%	1,367,819	0.9%	1,268,432	0.8%	0.8%
United Kingdom	2,283,516	1.9%	2,522,924	2.0%	2,903,022	1.9%	3,273,915	1.9%	1.9%
China	4,455,739	3.8%	4,901,323	3.8%	6,643,380	4.4%	8,272,890	4.9%	4.9%
South Korea	5,022,075	4.3%	4,622,776	3.6%	5,339,094	3.5%	5,562,431	3.3%	3.3%
Brazil	1,737,317	1.5%	2,271,335	1.8%	3,184,536	2.1%	3,903,301	2.3%	2.3%
Netherlands	2,472,025	2.1%	2,652,595	2.1%	4,421,484	2.9%	5,293,073	3.1%	3.1%
Germany	1,592,676	1.4%	1,716,444	1.3%	2,315,607	1.5%	2,860,994	1.7%	1.7%
Malaysia	2,552,313	2.2%	1,755,129	1.4%	1,952,756	1.3%	1,733,933	1.0%	1.0%
Belgium	2,023,304	1.7%	2,176,633	1.7%	2,583,476	1.7%	3,180,025	1.9%	1.9%
Saudi Arabia	967,844	0.8%	1,155,690	0.9%	1,408,527	0.9%	1,737,997	1.0%	1.0%
France	1,162,053	1.0%	1,266,720	1.0%	1,474,304	1.0%	1,931,023	1.1%	1.1%
Venezuela	1,150,314	1.0%	1,593,524	1.2%	2,615,978	1.7%	2,817,167	1.7%	1.7%
Hong Kong	892,797	0.8%	1,039,737	0.8%	1,197,859	0.8%	1,321,043	0.8%	0.8%
Australia	935,103	0.8%	1,110,885	0.9%	1,279,365	0.8%	1,587,113	0.9%	0.9%
Colombia	1,144,419	1.0%	1,374,031	1.1%	1,684,359	1.1%	2,287,953	1.4%	1.4%
United Arab Emirates	729,841	0.6%	1,955,924	1.5%	2,525,257	1.7%	1,836,413	1.1%	1.1%
Nigeria	658,757	0.6%	777,327	0.6%	1,024,155	0.7%	1,253,124	0.7%	0.7%
India	783,666	0.7%	967,982	0.8%	1,158,463	0.8%	1,645,797	1.0%	1.0%
Peru	499,077	0.4%	631,391	0.5%	796,908	0.5%	1,276,859	0.8%	0.8%
Chile	698,529	0.6%	1,082,873	0.8%	1,551,060	1.0%	1,445,935	0.9%	0.9%

Source: Department of Commerce, State by State Exports: 2007

\* % of State export total is the share of entire U.S. export, and others are shares of state export.

\*\* (Z) means that % change is greater than 500%, and (-) means that this is a new partner.