

## *National Association of Realtors® Monthly Membership Report*

*February 29, 2004*

	<u>CURRENT</u>	<u>LAST</u>	<u>CHANGE</u>	<u>YEAR AGO</u>	<u>CHANGE</u>	<u>YEAR END</u>
<u>Membership</u>	<u>2/29/2004</u>	<u>REPORT</u> <u>1/31/2004</u>	<u>1/2004-</u> <u>2/2004-</u>	<u>TO DATE</u> <u>2/28/2003</u>	<u>2/2003-</u> <u>2/2004-</u>	<u>12/31/2003</u>
California	130,051	132,560	-1.89	114,038	14.04	132,834
Florida	98,745	98,274	0.48	85,193	15.91	97,973
Texas	59,094	58,426	1.14	53,465	10.53	60,315
New York	47,181	47,023	0.34	41,358	14.08	47,441
New Jersey	44,994	44,633	0.81	41,115	9.43	44,819
Illinois	44,486	43,856	1.44	40,241	10.55	43,433
Arizona	33,551	34,290	-2.16	29,919	12.14	34,097
Ohio	31,069	31,317	-0.79	30,004	3.55	31,417
Michigan	29,488	29,861	-1.25	27,663	6.60	29,851
Virginia	27,956	27,640	1.14	24,407	14.54	27,213
<b>Sub-Total</b>	<b>546,615</b>	<b>547,880</b>	<b>-0.23</b>	<b>487,403</b>	<b>12.15</b>	<b>549,393</b>
Georgia	27,415	27,264	0.55	24,195	13.31	27,021
North Carolina	27,336	27,479	-0.52	25,193	8.51	27,480
Pennsylvania	25,891	25,715	0.68	23,987	7.94	25,977
Colorado	22,784	23,185	-1.73	21,293	7.00	23,295
Maryland	22,626	22,361	1.19	19,149	18.16	22,229
Missouri	21,612	21,702	-0.41	19,676	9.84	21,786
Minnesota	19,825	19,474	1.80	16,631	19.21	19,667
Washington	18,309	18,169	0.77	16,583	10.41	18,114
Massachusetts	17,759	18,024	-1.47	16,129	10.11	18,093
Tennessee	17,606	17,494	0.64	15,708	12.08	17,740
<b>Sub-Total</b>	<b>221,163</b>	<b>220,867</b>	<b>0.13</b>	<b>198,544</b>	<b>11.39</b>	<b>221,402</b>
Indiana	16,100	15,917	1.15	15,108	6.57	16,146
Connecticut	14,253	14,196	0.40	12,685	12.36	14,111
Wisconsin	13,606	13,468	1.02	12,144	12.04	13,771
Nevada	13,050	12,797	1.98	10,770	21.17	12,719
Oregon	12,987	12,905	0.64	12,354	5.12	12,970
South Carolina	11,610	11,476	1.17	10,456	11.04	11,787
Alabama	9,589	9,461	1.35	8,753	9.55	9,429
Utah	9,526	9,367	1.70	8,671	9.86	9,448
Louisiana	9,363	9,368	-0.05	8,830	6.04	9,494
Kentucky	8,980	8,866	1.29	8,346	7.60	9,000
<b>Sub-Total</b>	<b>119,064</b>	<b>117,821</b>	<b>1.05</b>	<b>108,117</b>	<b>10.13</b>	<b>118,875</b>
Oklahoma	8,557	8,453	1.23	7,769	10.14	8,512
Kansas	8,136	8,083	0.66	7,691	5.79	8,089
Hawaii	7,463	7,343	1.63	6,491	14.97	7,356
Iowa	6,639	6,714	-1.12	6,258	6.09	6,747
Arkansas	6,156	6,123	0.54	5,553	10.86	6,132
New Mexico	5,513	5,482	0.57	5,034	9.52	5,493
Idaho	5,245	5,189	1.08	4,742	10.61	5,191
New Hampshire	5,194	5,188	0.12	4,434	17.14	5,102
Mississippi	4,416	4,396	0.45	4,100	7.71	4,343
Nebraska	3,934	3,900	0.87	3,720	5.75	3,890
<b>Sub-Total</b>	<b>61,253</b>	<b>60,871</b>	<b>0.63</b>	<b>55,792</b>	<b>9.79</b>	<b>60,855</b>

Maine	3,541	3,445	2.79	3,121	13.46	3,432
Rhode Island	3,471	3,394	2.27	3,162	9.77	3,455
Montana	3,257	3,280	-0.70	3,014	8.06	3,309
Delaware	3,044	3,010	1.13	2,638	15.39	2,991
West Virginia	2,514	2,523	-0.36	2,371	6.03	2,511
Dist. Of Columbia	2,396	2,365	1.31	2,211	8.37	2,351
Wyoming	1,638	1,621	1.05	1,537	6.57	1,629
Vermont	1,420	1,386	2.45	1,295	9.65	1,387
South Dakota	1,329	1,332	-0.23	1,258	5.64	1,349
Puerto Rico	1,257	1,247	0.80	1,217	3.29	1,240
<b>Sub-Total</b>	<b>23,867</b>	<b>23,603</b>	<b>1.12</b>	<b>21,824</b>	<b>9.36</b>	<b>23,654</b>
Alaska	1,156	1,131	2.21	1,127	2.57	1,231
North Dakota	1,102	1,084	1.66	1,020	8.04	1,102
Virgin Islands	267	265	0.75	238	12.18	274
Guam	180	177	1.69	132	36.36	174
<b>Sub-Total</b>	<b>2,705</b>	<b>2,657</b>	<b>1.81</b>	<b>2,517</b>	<b>7.47</b>	<b>2,781</b>
<b>Grand Total</b>	<b>974,667</b>	<b>973,699</b>	<b>0.10</b>	<b>874,197</b>	<b>11.49</b>	<b>976,960</b>