

NATIONAL ASSOCIATION OF REALTORS®

National Existing Home Sales

| Year | | Existing Home Sales | Single Family Sales | Condo/Co-op Sales | Existing Home Sales | Single Family Sales | Condo/Co-op Sales | National Mos. Supply | Single Family Mos. Supply | Condo/Co-op Mos. Supply |
|---------------------------------|--------|---------------------|---------------------|-------------------------|---------------------|---------------------|-------------------|----------------------|---------------------------|-------------------------|
| 2006 | | 6,478,000 | 5,677,000 | 801,000 | * | * | * | 6.5 | 6.4 | 7.8 |
| 2007 | | 5,652,000 | 4,939,000 | 713,000 | * | * | * | 8.9 | 8.7 | 10.7 |
| 2008 | | 4,913,000 | 4,350,000 | 563,000 | * | * | * | 10.5 | 10.0 | 14.1 |
| Seasonally Adjusted Annual Rate | | | | Not Seasonally Adjusted | | | | | | |
| 2008 | Sept | 5,100,000 | 4,540,000 | 561,000 | 438,000 | 388,000 | 50,000 | 10.1 | 9.4 | 14.4 |
| 2008 | Oct | 4,940,000 | 4,390,000 | 547,000 | 413,000 | 369,000 | 44,000 | 10.2 | 9.7 | 15.5 |
| 2008 | Nov | 4,540,000 | 4,060,000 | 481,000 | 322,000 | 289,000 | 33,000 | 11.0 | 10.6 | 16.4 |
| 2008 | Dec | 4,740,000 | 4,250,000 | 490,000 | 361,000 | 323,000 | 38,000 | 9.4 | 8.8 | 14.4 |
| 2009 | Jan | 4,490,000 | 4,050,000 | 440,000 | 257,000 | 235,000 | 22,000 | 9.7 | 9.2 | 13.4 |
| 2009 | Feb | 4,710,000 | 4,220,000 | 490,000 | 280,000 | 251,000 | 29,000 | 9.7 | 9.1 | 14.7 |
| 2009 | Mar | 4,550,000 | 4,080,000 | 470,000 | 357,000 | 320,000 | 37,000 | 9.6 | 9.0 | 15.0 |
| 2009 | Apr | 4,660,000 | 4,170,000 | 490,000 | 413,000 | 371,000 | 42,000 | 10.1 | 9.5 | 15.4 |
| 2009 | May | 4,720,000 | 4,220,000 | 500,000 | 447,000 | 397,000 | 50,000 | 9.8 | 9.1 | 15.6 |
| 2009 | Jun | 4,890,000 | 4,330,000 | 560,000 | 521,000 | 465,000 | 56,000 | 9.4 | 8.9 | 13.1 |
| 2009 | Jul | 5,240,000 | 4,610,000 | 630,000 | 532,000 | 460,000 | 72,000 | 9.3 | 8.5 | 14.5 |
| 2009 | Aug r | 5,090,000 | 4,470,000 | 620,000 | 498,000 | 436,000 | 62,000 | 9.3 | 9.0 | 12.1 |
| 2009 | Sept p | 5,570,000 | 4,890,000 | 680,000 | 472,000 | 413,000 | 59,000 | 7.8 | 7.6 | 11.0 |
| vs. last month: | | 9.4% | 9.4% | 9.7% | -5.2% | -5.3% | -4.8% | -16.1% | -15.6% | -9.1% |
| vs. last year: | | 9.2% | 7.7% | 21.2% | 7.8% | 6.4% | 18.0% | -22.8% | -19.1% | -23.6% |
| year-to-date: | | | | | 3.777 | 3.348 | 0.429 | | | |

National Sales Price of Existing Homes

| Year | | Existing Home Price | Single Family Price | Condo/Co-op Price | Existing Home Price | Family Price | Condo/Co-op Price |
|-------------------------|--------|---------------------|---------------------|-------------------------|---------------------|--------------|-------------------|
| Median | | | | Average (Mean) | | | |
| 2006 | | \$221,900 | \$221,900 | \$221,900 | \$268,200 | \$269,500 | \$259,300 |
| 2007 | | 219,000 | 217,900 | 226,300 | 266,000 | 266,200 | 264,300 |
| 2008 | | 198,100 | 196,600 | 209,800 | 242,700 | 241,700 | 250,500 |
| Not Seasonally Adjusted | | | | Not Seasonally Adjusted | | | |
| 2008 | Sept r | 191,200 | 190,300 | 198,300 | 235,000 | 234,200 | 240,700 |
| 2008 | Oct | 186,400 | 185,700 | 193,000 | 229,600 | 229,300 | 232,900 |
| 2008 | Nov | 180,300 | 179,900 | 183,700 | 223,000 | 222,800 | 224,300 |
| 2008 | Dec | 175,700 | 175,000 | 181,900 | 217,600 | 217,000 | 222,600 |
| 2009 | Jan | 164,800 | 164,200 | 170,100 | 206,700 | 205,900 | 213,900 |
| 2009 | Feb | 168,200 | 167,900 | 170,600 | 210,300 | 210,400 | 209,700 |
| 2009 | Mar | 169,900 | 169,700 | 171,800 | 211,300 | 211,400 | 210,800 |
| 2009 | Apr | 166,600 | 166,000 | 172,000 | 208,800 | 208,500 | 211,000 |
| 2009 | May | 174,700 | 174,600 | 175,300 | 218,100 | 218,300 | 216,300 |
| 2009 | Jun | 182,000 | 181,900 | 182,600 | 227,900 | 228,500 | 223,600 |
| 2009 | Jul | 181,500 | 181,700 | 179,900 | 227,400 | 228,200 | 221,600 |
| 2009 | Aug r | 177,300 | 177,100 | 179,000 | 222,400 | 222,700 | 220,000 |
| 2009 | Sept p | 174,900 | 174,900 | 175,100 | 219,800 | 220,500 | 214,400 |
| vs. last year: | | -8.5% | -8.1% | -11.7% | -6.5% | -5.8% | -10.9% |