

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	Seasonally Adjusted Annual Rate					Not Seasonally Adjusted					Inventory	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2005 r	6,180,000	838,000	1,411,000	2,457,000	1,474,000	*	*	*	*	*	2,390,000	4.4	
2006 r	5,677,000	787,000	1,314,000	2,352,000	1,224,000	*	*	*	*	*	2,920,000	6.4	
2007 r	4,939,000	723,000	1,181,000	2,053,000	982,000	*	*	*	*	*	3,390,000	8.7	
2007	Jan	5,590,000	780,000	1,330,000	2,300,000	1,180,000	321,000	47,000	68,000	135,000	71,000	3,050,000	6.5
	Feb	5,800,000	900,000	1,370,000	2,350,000	1,180,000	340,000	56,000	81,000	138,000	65,000	3,190,000	6.6
	Mar	5,330,000	800,000	1,240,000	2,200,000	1,090,000	422,000	61,000	99,000	173,000	89,000	3,220,000	7.2
	Apr	5,170,000	710,000	1,210,000	2,180,000	1,070,000	451,000	61,000	109,000	185,000	96,000	3,580,000	8.3
	May	5,160,000	750,000	1,240,000	2,110,000	1,060,000	501,000	66,000	127,000	202,000	106,000	3,730,000	8.7
	Jun	5,010,000	720,000	1,210,000	2,080,000	1,000,000	531,000	79,000	130,000	215,000	107,000	3,750,000	9.0
	Jul	5,010,000	730,000	1,200,000	2,060,000	1,020,000	487,000	77,000	120,000	197,000	93,000	3,830,000	9.2
	Aug	4,810,000	720,000	1,160,000	2,010,000	920,000	501,000	76,000	119,000	212,000	94,000	3,730,000	9.3
	Sept	4,450,000	650,000	1,080,000	1,890,000	830,000	356,000	52,000	89,000	152,000	63,000	3,700,000	10.0
	Oct	4,430,000	670,000	1,080,000	1,880,000	800,000	371,000	56,000	87,000	161,000	67,000	3,780,000	10.2
	Nov	4,410,000	650,000	1,060,000	1,840,000	860,000	342,000	49,000	77,000	145,000	71,000	3,590,000	9.8
	Dec	4,320,000	610,000	1,040,000	1,810,000	860,000	316,000	43,000	75,000	138,000	60,000	3,390,000	9.4
2008	Jan p	4,340,000	580,000	1,090,000	1,820,000	850,000	249,000	35,000	55,000	107,000	52,000	3,650,000	10.1
	vs. last month:	0.5%	-4.9%	4.8%	0.6%	-1.2%	-21.2%	-18.6%	-26.7%	-22.5%	-13.3%	7.7%	7.4%
	vs. last year:	-22.4%	-25.6%	-18.0%	-20.9%	-28.0%	-22.4%	-25.5%	-19.1%	-20.7%	-26.8%	19.7%	55.4%
	year-to-date:						0.249	0.035	0.055	0.107	0.052		

Sales Price of Existing Single-Family Homes

Year	Median					Average (Mean)					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
2005	\$219,000	\$281,600	\$168,300	\$181,100	\$340,300	\$267,400	\$306,000	\$201,000	\$231,800	\$368,800	
2006	221,900	280,300	164,800	183,700	350,500	269,500	306,000	202,600	230,800	378,100	
2007 r	217,900	288,100	161,400	178,800	342,500	266,200	313,300	196,100	225,900	372,500	
2007	Jan	209,300	266,200	156,700	174,400	329,600	257,200	294,700	189,400	222,600	359,400
	Feb	212,400	267,600	151,400	178,700	341,700	260,300	296,200	183,900	226,300	371,600
	Mar	216,200	280,200	156,600	179,800	341,900	264,900	304,700	194,200	228,000	371,400
	Apr	219,300	297,500	159,900	179,900	350,800	269,100	318,000	195,600	227,800	379,800
	May	221,900	292,500	162,300	183,200	349,600	271,200	317,800	200,500	231,000	378,800
	Jun	229,200	302,600	166,500	190,600	355,200	277,900	325,700	207,300	239,600	381,700
	Jul	228,500	303,300	171,000	185,400	358,700	277,300	325,600	212,000	233,400	384,000
	Aug	223,700	288,000	174,700	183,300	339,100	269,700	314,700	206,100	229,800	370,900
	Sept	208,600	267,300	161,800	173,600	318,500	256,300	298,800	193,700	217,400	355,600
	Oct	204,800	261,200	156,800	169,900	322,900	253,600	295,100	188,900	213,500	358,000
	Nov	207,300	263,500	156,400	172,300	333,000	255,500	294,100	186,400	217,100	364,200
	Dec	205,000	258,600	154,900	171,300	318,000	253,000	293,100	187,800	216,100	354,200
2008	Jan p	198,700	276,700	150,500	163,200	305,800	246,200	303,200	178,300	205,700	344,000
	vs. last year:	-5.1%	3.9%	-4.0%	-6.4%	-7.2%	-4.3%	2.9%	-5.9%	-7.6%	-4.3%