

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply
2005		7,076,000	1,169,000	1,588,000	2,702,000	1,617,000	*	*	*	*	*	2,846,000	4.5
2006		6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5
2007		5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2007	Nov	5,020,000	890,000	1,190,000	1,990,000	950,000	388,000	67,000	87,000	156,000	78,000	4,217,000	10.1
2007	Dec	4,910,000	840,000	1,160,000	1,960,000	950,000	360,000	61,000	83,000	150,000	66,000	3,974,000	9.7
2008	Jan	4,890,000	800,000	1,210,000	1,950,000	930,000	278,000	45,000	62,000	115,000	56,000	4,160,000	10.2
2008	Feb	5,030,000	890,000	1,240,000	1,990,000	920,000	312,000	56,000	76,000	125,000	55,000	4,018,000	9.6
2008	Mar	4,940,000	910,000	1,170,000	1,920,000	940,000	375,000	65,000	90,000	147,000	73,000	4,118,000	10.0
2008	Apr	4,890,000	870,000	1,100,000	1,920,000	1,000,000	434,000	74,000	100,000	168,000	92,000	4,549,000	11.2
2008	May	4,990,000	910,000	1,160,000	1,910,000	1,020,000	483,000	82,000	117,000	180,000	104,000	4,482,000	10.8
2008	Jun	4,850,000	850,000	1,110,000	1,860,000	1,030,000	504,000	91,000	118,000	188,000	107,000	4,495,000	11.1
2008	Jul	5,020,000	910,000	1,130,000	1,850,000	1,130,000	504,000	101,000	117,000	180,000	106,000	4,575,000	10.9
2008	Aug	4,910,000	840,000	1,140,000	1,860,000	1,070,000	489,000	87,000	111,000	185,000	106,000	4,335,000	10.6
2008	Sept	5,140,000	840,000	1,170,000	1,900,000	1,230,000	438,000	73,000	104,000	163,000	98,000	4,272,000	10.0
2008	Oct r	4,910,000	830,000	1,080,000	1,840,000	1,170,000	413,000	69,000	88,000	156,000	100,000	4,198,000	10.3
2008	Nov p	4,490,000	730,000	1,000,000	1,640,000	1,120,000	322,000	51,000	67,000	119,000	85,000	4,203,000	11.2
	vs. last month:	-8.6%	-12.0%	-7.4%	-10.9%	-4.3%	-22.0%	-26.1%	-23.9%	-23.7%	-15.0%	0.1%	8.7%
	vs. last year:	-10.6%	-18.0%	-16.0%	-17.6%	17.9%	-17.0%	-23.9%	-23.0%	-23.7%	9.0%	-0.3%	10.9%
	year-to-date:						4,552	0,794	1,050	1,726	0,982		

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2005		\$219,600	\$271,300	\$170,600	\$181,700	\$335,300	\$266,600	\$297,000	\$203,800	\$231,700	\$363,800
2006		221,900	271,900	167,800	183,700	342,700	268,200	299,700	205,300	230,000	371,300
2007		219,000	279,100	165,100	179,300	335,000	266,000	307,100	200,500	225,600	365,900
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2007	Nov r	208,800	257,900	160,300	172,900	325,400	255,700	289,800	191,900	217,400	357,200
2007	Dec	207,000	254,900	159,000	172,300	311,100	254,000	291,100	193,400	216,700	347,700
2008	Jan	199,700	268,500	148,500	164,000	296,200	245,500	298,400	178,800	206,500	335,600
2008	Feb	195,600	264,500	142,800	163,300	292,400	242,000	292,700	175,100	204,600	333,100
2008	Mar	200,100	283,600	150,900	167,700	284,800	247,100	310,800	183,200	209,600	325,200
2008	Apr	201,200	261,300	157,700	170,000	285,700	247,200	294,400	188,500	212,900	327,000
2008	May	207,900	278,300	162,900	174,900	286,000	252,600	309,100	190,700	219,000	326,700
2008	Jun	215,100	264,900	172,700	185,700	285,700	257,900	298,700	201,900	230,500	328,500
2008	Jul	210,300	278,300	167,700	176,900	282,000	253,300	307,100	196,900	221,100	322,400
2008	Aug	203,100	271,100	168,000	176,500	251,600	245,400	300,700	196,400	220,400	294,500
2008	Sept	191,400	250,800	149,700	165,700	255,100	235,000	288,100	177,300	206,100	299,000
2008	Oct r	186,500	241,800	145,400	160,800	258,900	229,700	277,000	175,500	202,100	294,400
2008	Nov p	181,300	257,700	142,400	154,500	242,500	224,200	285,500	168,200	193,200	284,000
	vs. last year:	-13.2%	-0.1%	-11.2%	-10.6%	-25.5%	-12.3%	-1.5%	-12.4%	-11.1%	-20.5%