

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply		
2005 r	7,076,000	1,169,000	1,588,000	2,702,000	1,617,000	*	*	*	*	*	2,846,000	4.5		
2006 r	6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5		
2007 r	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2007	Jan	6,380,000	1,090,000	1,500,000	2,500,000	1,300,000	362,000	61,000	77,000	147,000	77,000	3,539,000	6.7	
	Feb	6,600,000	1,210,000	1,540,000	2,550,000	1,300,000	387,000	73,000	89,000	153,000	72,000	3,805,000	6.9	
	Mar	6,110,000	1,120,000	1,380,000	2,400,000	1,210,000	484,000	82,000	110,000	192,000	100,000	3,806,000	7.5	
	Apr	5,930,000	1,020,000	1,370,000	2,360,000	1,180,000	515,000	86,000	122,000	202,000	105,000	4,220,000	8.5	
	May	5,930,000	1,070,000	1,390,000	2,300,000	1,170,000	577,000	98,000	142,000	220,000	117,000	4,378,000	8.9	
	Jun	5,750,000	1,010,000	1,360,000	2,260,000	1,100,000	605,000	108,000	146,000	233,000	118,000	4,368,000	9.1	
	Jul	5,760,000	1,020,000	1,350,000	2,260,000	1,120,000	568,000	113,000	138,000	215,000	102,000	4,561,000	9.5	
	Aug	5,500,000	1,000,000	1,300,000	2,190,000	1,020,000	575,000	107,000	135,000	228,000	105,000	4,383,000	9.6	
	Sept	5,110,000	910,000	1,220,000	2,060,000	930,000	410,000	74,000	101,000	165,000	70,000	4,370,000	10.3	
	Oct	5,060,000	920,000	1,210,000	2,050,000	880,000	421,000	76,000	97,000	174,000	74,000	4,433,000	10.5	
	Nov	5,020,000	890,000	1,190,000	1,990,000	950,000	388,000	67,000	87,000	156,000	78,000	4,217,000	10.1	
	Dec	4,910,000	840,000	1,160,000	1,960,000	950,000	360,000	61,000	83,000	150,000	66,000	3,974,000	9.7	
2008	Jan p	4,890,000	810,000	1,200,000	1,950,000	930,000	277,000	45,000	61,000	115,000	56,000	4,191,000	10.3	
	vs. last month:	-0.4%	-3.6%	3.4%	-0.5%	-2.1%	-23.1%	-26.2%	-26.5%	-23.3%	-15.2%	5.5%	6.2%	
	vs. last year:	-23.4%	-25.7%	-20.0%	-22.0%	-28.5%	-23.5%	-26.2%	-20.8%	-21.8%	-27.3%	18.4%	53.7%	
	year-to-date:						0.277	0.045	0.061	0.115	0.056			

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
		Median						Average (Mean)				
2005	\$219,600	\$271,300	\$170,600	\$181,700	\$335,300	\$266,600	\$297,000	\$203,800	\$231,700	\$363,800		
2006	221,900	271,900	167,800	183,700	342,700	268,200	299,700	205,300	230,000	371,300		
2007 r	219,000	279,100	165,100	179,300	335,000	266,000	307,100	200,500	225,600	365,900		
		Not Seasonally Adjusted						Not Seasonally Adjusted				
2007	Jan	210,900	262,600	160,700	174,600	321,600	257,300	293,000	194,000	221,700	352,200	
	Feb	213,500	263,700	154,900	178,800	335,300	260,000	293,000	188,000	225,500	365,200	
	Mar	217,400	271,900	161,200	179,900	334,300	265,100	301,600	199,500	227,400	364,400	
	Apr	219,900	284,000	163,900	179,900	343,100	268,200	309,500	200,000	226,900	372,800	
	May	222,700	284,800	166,500	182,800	341,200	270,600	312,400	204,800	229,800	371,200	
	Jun	229,000	293,800	170,500	189,800	348,400	276,200	319,800	211,100	237,900	376,300	
	Jul	228,600	293,100	173,600	185,800	351,200	276,000	318,100	214,500	233,000	378,200	
	Aug	224,400	281,800	177,900	182,800	330,600	269,300	309,500	210,400	228,200	363,100	
	Sept	210,500	260,900	165,600	174,300	311,000	257,300	293,900	198,700	217,700	348,700	
	Oct	206,700	257,500	160,200	171,000	316,900	255,100	291,600	197,000	214,500	354,200	
	Nov	208,800	257,900	160,300	172,900	325,400	255,700	289,800	191,900	217,400	357,200	
	Dec	207,000	254,900	159,000	172,300	311,100	254,000	291,100	193,400	216,700	347,700	
2008	Jan p	201,100	270,800	154,200	164,300	300,100	247,700	299,700	183,700	206,800	338,300	
	vs. last year:	-4.6%	3.1%	-4.0%	-5.9%	-6.7%	-3.7%	2.3%	-5.3%	-6.7%	-3.9%	