

National Association of Realtors® Monthly Membership Report

December 31, 2003

	<u>CURRENT</u>	<u>LAST</u>	<u>CHANGE</u>	<u>YEAR AGO</u>	<u>CHANGE</u>	<u>YEAR END</u>
<u>Membership</u>	<u>12/31/2003</u>	<u>REPORT</u> <u>11/30/2003</u>	<u>11/2003 -</u> <u>12/2003 -</u>	<u>TO DATE</u> <u>12/31/2002</u>	<u>12/2002 -</u> <u>12/2003 -</u>	<u>12/31/2002</u>
California	132,834	133,096	-0.20	114,990	15.52	114,990
Florida	97,973	97,198	0.80	84,395	16.09	84,395
Texas	60,315	60,905	-0.97	55,572	8.53	55,572
New York	47,441	48,177	-1.53	41,159	15.26	41,159
New Jersey	44,819	45,115	-0.66	40,546	10.54	40,546
Illinois	43,433	44,624	-2.67	38,868	11.74	38,868
Arizona	34,097	34,061	0.11	29,798	14.43	29,798
Ohio	31,417	31,473	-0.18	30,262	3.82	30,262
Michigan	29,851	29,774	0.26	27,859	7.15	27,859
North Carolina	27,480	27,420	0.22	25,372	8.31	25,372
Sub-Total	549,660	551,843	-0.40	488,821	12.45	488,821
Virginia	27,213	27,738	-1.89	23,702	14.81	23,702
Georgia	27,021	26,655	1.37	25,371	6.50	25,371
Pennsylvania	25,977	26,013	-0.14	24,047	8.03	24,047
Colorado	23,295	23,181	0.49	21,642	7.64	21,642
Maryland	22,229	22,183	0.21	19,224	15.63	19,224
Missouri	21,786	21,823	-0.17	19,601	11.15	19,601
Minnesota	19,667	19,596	0.36	16,388	20.01	16,388
Washington	18,114	18,102	0.07	16,590	9.19	16,590
Massachusetts	18,093	18,036	0.32	16,353	10.64	16,353
Tennessee	17,740	17,862	-0.68	16,206	9.47	16,206
Sub-Total	221,135	221,189	-0.02	199,124	11.05	199,124
Indiana	16,146	16,334	-1.15	15,193	6.27	15,193
Connecticut	14,111	14,145	-0.24	12,555	12.39	12,555
Wisconsin	13,771	13,759	0.09	12,392	11.13	12,392
Oregon	12,970	13,090	-0.92	12,609	2.86	12,609
Nevada	12,719	12,646	0.58	10,618	19.79	10,618
South Carolina	11,787	11,769	0.15	10,527	11.97	10,527
Louisiana	9,494	9,553	-0.62	8,954	6.03	8,954
Utah	9,448	9,615	-1.74	8,179	15.52	8,179
Alabama	9,429	9,459	-0.32	8,629	9.27	8,629
Kentucky	9,000	8,979	0.23	8,314	8.25	8,314
Sub-Total	118,875	119,349	-0.40	107,970	10.10	107,970
Oklahoma	8,512	8,583	-0.83	7,930	7.34	7,930
Kansas	8,089	8,221	-1.61	7,703	5.01	7,703
Hawaii	7,356	7,337	0.26	6,366	15.55	6,366
Iowa	6,747	6,734	0.19	6,352	6.22	6,352
Arkansas	6,132	6,154	-0.36	5,628	8.96	5,628
New Mexico	5,493	5,519	-0.47	5,086	8.00	5,086
Idaho	5,191	5,228	-0.71	4,704	10.35	4,704
New Hampshire	5,102	5,086	0.31	4,471	14.11	4,471
Mississippi	4,343	4,482	-3.10	4,143	4.83	4,143
Nebraska	3,890	3,924	-0.87	3,684	5.59	3,684
Sub-Total	60,855	61,268	-0.67	56,067	8.54	56,067

Rhode Island	3,455	3,506	-1.45	3,152	9.61	3,152
Maine	3,432	3,408	0.70	3,028	13.34	3,028
Montana	3,309	3,322	-0.39	3,046	8.63	3,046
Delaware	2,991	2,943	1.63	2,621	14.12	2,621
West Virginia	2,511	2,540	-1.14	2,361	6.35	2,361
Dist. Of Columbia	2,351	2,349	0.09	2,161	8.79	2,161
Wyoming	1,629	1,649	-1.21	1,545	5.44	1,545
Vermont	1,387	1,377	0.73	1,280	8.36	1,280
South Dakota	1,349	1,358	-0.66	1,252	7.75	1,252
Puerto Rico	1,240	1,237	0.24	1,173	5.71	1,173
Sub-Total	23,654	23,689	-0.15	21,619	9.41	21,619
Alaska	1,231	1,225	0.49	1,148	7.23	1,148
North Dakota	1,102	1,115	-1.17	1,042	5.76	1,042
Virgin Islands	274	274	0.00	240	14.17	240
Guam	174	170	2.35	164	6.10	164
Sub-Total	2,781	2,784	-0.11	2,594	7.21	2,594
Grand Total	976,960	980,122	-0.32	876,195	11.50	876,195