

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2005 r	896,000	331,000	177,000	245,000	143,000	*	*	*	*	*	456,000	4.7	
2006 r	801,000	299,000	169,000	211,000	122,000	*	*	*	*	*	530,000	7.8	
2007 r	713,000	283,000	146,000	182,000	102,000	*	*	*	*	*	584,000	10.7	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2007	Jan	788,000	307,000	165,000	196,000	120,000	41,000	14,000	9,000	12,000	6,000	489,000	7.4
	Feb	797,000	313,000	165,000	203,000	116,000	47,000	17,000	8,000	15,000	7,000	615,000	9.3
	Mar	779,000	318,000	144,000	200,000	117,000	62,000	21,000	11,000	19,000	11,000	586,000	9.0
	Apr	763,000	313,000	159,000	182,000	109,000	64,000	25,000	13,000	17,000	9,000	640,000	10.1
	May	769,000	317,000	154,000	191,000	107,000	76,000	32,000	15,000	18,000	11,000	648,000	10.1
	Jun	735,000	293,000	154,000	184,000	104,000	74,000	29,000	16,000	18,000	11,000	618,000	10.1
	Jul	749,000	293,000	148,000	204,000	104,000	81,000	36,000	18,000	18,000	9,000	731,000	11.7
	Aug	691,000	278,000	141,000	176,000	96,000	74,000	31,000	16,000	16,000	11,000	653,000	11.3
	Sept	664,000	260,000	138,000	171,000	95,000	54,000	22,000	12,000	13,000	7,000	670,000	12.1
	Oct	625,000	247,000	127,000	168,000	83,000	50,000	20,000	10,000	13,000	7,000	653,000	12.5
	Nov	611,000	240,000	129,000	153,000	89,000	46,000	18,000	10,000	11,000	7,000	627,000	12.3
	Dec	588,000	225,000	121,000	154,000	88,000	44,000	18,000	8,000	12,000	6,000	584,000	11.9
2008	Jan p	550,000	230,000	110,000	130,000	80,000	28,000	10,000	6,000	8,000	4,000	541,000	11.8
	vs. last month:	-6.5%	2.2%	-9.1%	-15.6%	-9.1%	-36.4%	-44.4%	-25.0%	-33.3%	-33.3%	-7.4%	-0.8%
	vs. last year:	-30.2%	-25.1%	-33.3%	-33.7%	-33.3%	-31.7%	-28.6%	-33.3%	-33.3%	-33.3%	10.6%	59.5%
	year-to-date:						0.028	0.010	0.006	0.008	0.004		

Sales Price of Existing Condo/Co-op Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median					Average (Mean)						
2005	\$223,900	\$245,100	\$189,100	\$187,300	\$283,800	\$260,800	\$274,200	\$226,500	\$230,600	\$312,500	
2006	221,900	249,700	190,900	184,000	264,700	259,300	283,000	226,400	221,000	302,800	
2007 r	226,300	256,100	195,200	185,100	263,300	264,300	291,100	236,000	222,700	302,700	
Not Seasonally Adjusted					Not Seasonally Adjusted						
2007	Jan	222,600	256,100	197,400	181,000	242,400	258,700	291,600	236,700	216,300	281,300
	Feb	222,600	250,100	189,000	177,900	281,800	258,800	281,100	228,100	212,800	312,700
	Mar	225,800	252,900	196,600	181,300	272,400	266,900	295,600	239,400	220,200	308,400
	Apr	223,200	250,500	195,500	178,500	270,600	261,200	287,100	235,100	213,600	307,600
	May	228,200	269,200	195,700	177,800	267,700	266,600	302,700	234,100	215,600	305,900
	Jun	229,200	269,200	197,400	176,800	269,900	266,800	302,100	235,400	213,800	309,900
	Jul	229,700	264,600	196,600	186,700	264,500	267,400	296,200	237,300	224,100	306,500
	Aug	229,200	267,600	202,700	181,500	262,500	266,300	298,400	244,400	214,700	303,400
	Sept	222,000	244,900	197,400	180,700	261,900	262,100	281,700	240,400	220,200	307,000
	Oct	221,800	250,600	192,800	184,800	247,300	260,300	286,800	236,500	224,000	287,500
	Nov	219,300	242,600	193,900	177,200	255,700	257,000	278,300	238,500	217,000	293,700
	Dec	222,000	250,500	193,400	180,100	251,100	262,200	292,000	239,900	218,700	292,300
2008	Jan p	220,400	255,900	190,400	179,700	239,100	259,500	290,700	237,200	222,300	278,200
	vs. last year:	-1.0%	-0.1%	-3.5%	-0.7%	-1.4%	0.3%	-0.3%	0.2%	2.8%	-1.1%