

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2005		124.4	108.6	116.6	134.9	128.8	*	*	*	*	*
2006		111.9	98.6	101.5	127.0	109.6	*	*	*	*	*
2007		96.3	86.8	89.9	107.9	92.4	*	*	*	*	*
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2007	Sept	87.8	73.3	86.0	100.3	81.4	79.6	64.1	79.2	89.1	77.0
2007	Oct	89.8	79.3	85.5	98.8	88.4	87.7	78.0	82.2	93.4	92.2
2007	Nov	86.9	74.0	82.5	97.7	84.8	72.6	56.0	67.2	81.3	77.5
2007	Dec	85.9	72.6	84.7	95.3	83.0	54.8	39.9	51.0	63.8	56.1
2008	Jan	86.2	69.6	85.9	89.9	93.8	73.2	55.7	69.7	74.5	88.5
2008	Feb	83.8	71.8	82.7	85.0	92.5	80.4	70.5	80.9	79.5	88.9
2008	Mar	83.0	80.8	74.1	84.9	91.2	93.5	97.1	84.9	94.0	98.9
2008	Apr	88.9	79.3	83.6	91.0	98.8	103.2	98.5	100.8	108.7	100.7
2008	May	84.5	77.0	78.6	84.5	96.6	100.1	98.3	93.4	101.7	106.0
2008	Jun	89.4	79.6	79.4	93.7	101.0	106.5	97.5	97.3	113.1	112.8
2008	Jul	87.0	73.6	81.6	93.8	92.5	95.4	79.3	87.5	105.7	100.2
2008	Aug r	93.5	79.8	83.9	96.6	109.5	99.4	80.1	88.9	102.4	120.9
2008	Sept p	89.2	66.4	83.3	89.0	113.6	85.7	63.7	81.8	82.4	111.9
<b>vs. last month:</b>		<b>-4.6%</b>	<b>-16.8%</b>	<b>-0.7%</b>	<b>-7.9%</b>	<b>3.7%</b>	<b>-13.8%</b>	<b>-20.5%</b>	<b>-8.0%</b>	<b>-19.5%</b>	<b>-7.4%</b>
<b>vs. last year:</b>		<b>1.6%</b>	<b>-9.4%</b>	<b>-3.1%</b>	<b>-11.3%</b>	<b>39.5%</b>	<b>7.7%</b>	<b>-0.6%</b>	<b>3.3%</b>	<b>-7.5%</b>	<b>45.3%</b>