



## About the REALTORS® National Center for Real Estate Research

The REALTORS® National Center for Real Estate Research – REALTORS® NCRER – supports original research and analysis that informs real estate business decisions, provides context for public policy discussions, and illuminates the role of the real estate industry in the economy.

The Center is funded through the NATIONAL ASSOCIATION OF REALTORS®, and underwrites research by experts from the nation's top universities and consulting firms. Studies supported by the REALTORS® NCRER examine a variety of topics in the residential and commercial real estate industries.

Reports from the REALTORS® NCRER are available to REALTORS, their clients, and others interested in issues affecting the real estate industry and America's property owners. Visit the Center's Web page at [www.REALTOR.org/ncrer](http://www.REALTOR.org/ncrer).

For further information, contact Paul C. Bishop, Director, REALTORS® National Center for Real Estate Research, NATIONAL ASSOCIATION OF REALTORS®, at 202-383-1246, or e-mail the Center at [ncrer@realtors.org](mailto:ncrer@realtors.org).



Agent-specific Influences in   
the Brokerage Process

