

National Association of Realtors®

Monthly Membership Report

March 31, 2004

	<u>CURRENT</u>	<u>LAST REPORT</u>	<u>CHANGE</u>	<u>YEAR AGO TO DATE</u>	<u>CHANGE</u>	<u>YEAR END</u>
Ranked by Total Membership	03/31/2004	02/28/2004	02/2004 to 03/2004	03/31/2003	03/2003 to 03/2004	12/31/2003
California	133,548	130,051	2.62	115,167	13.76	132,834
Florida	101,509	98,745	2.72	86,193	15.09	97,973
Texas	59,963	59,094	1.45	53,998	9.95	60,315
New York	46,993	47,181	(0.4)	40,727	13.33	47,441
Illinois	44,882	44,486	0.88	40,502	9.76	43,433
New Jersey	44,290	44,994	(1.59)	40,068	9.53	44,819
Arizona	34,071	33,551	1.53	29,800	12.54	34,097
Ohio	31,076	31,069	0.02	29,918	3.73	31,417
Michigan	29,895	29,488	1.36	27,810	6.97	29,851
Virginia	28,225	27,956	0.95	24,670	12.6	27,213
Sub-Total	554,452	546,615	1.41	488,853	11.83	549,393
North Carolina	27,361	27,336	0.09	25,056	8.42	27,480
Georgia	26,900	27,415	(1.91)	24,331	9.55	27,021
Pennsylvania	25,873	25,891	(0.07)	24,047	7.06	25,977
Colorado	23,206	22,784	1.82	21,624	6.82	23,295
Maryland	21,896	22,626	(3.33)	18,483	15.59	22,229
Missouri	21,578	21,612	(0.16)	19,235	10.86	21,786
Minnesota	20,331	19,825	2.49	17,018	16.3	19,667
Tennessee	17,948	17,606	1.91	15,996	10.88	17,740
Massachusetts	17,831	17,759	0.4	16,355	8.28	18,093
Washington	17,306	18,309	(5.8)	15,436	10.81	18,114
Sub-Total	220,230	221,163	(0.42)	197,581	10.28	221,402
Indiana	16,303	16,100	1.25	15,278	6.29	16,146
Connecticut	14,289	14,253	0.25	12,420	13.08	14,111
Wisconsin	13,935	13,606	2.36	12,280	11.88	13,771
Nevada	13,339	13,050	2.17	11,027	17.33	12,719
Oregon	12,732	12,987	(2)	12,385	2.73	12,970
South Carolina	11,718	11,610	0.92	10,458	10.75	11,787
Alabama	9,668	9,589	0.82	8,608	10.96	9,429
Utah	9,624	9,526	1.02	8,733	9.26	9,448
Louisiana	9,498	9,363	1.42	8,810	7.24	9,494
Kentucky	8,974	8,980	(0.07)	8,333	7.14	9,000
Sub Total	120,080	119,064	0.85	108,332	9.78	118,875

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	03/31/2004	02/28/2004	02/2004 to 03/2004	03/31/2003	03/2003 to 03/2004	12/31/2003
Oklahoma	8,468	8,557	(1.05)	7,796	7.94	8,512
Kansas	8,073	8,136	(0.78)	7,406	8.26	8,089
Hawaii	7,534	7,463	0.94	6,510	13.59	7,356
Iowa	6,568	6,639	(1.08)	6,277	4.43	6,747
Arkansas	6,086	6,156	(1.15)	5,526	9.2	6,132
New Mexico	5,625	5,513	1.99	5,057	10.1	5,493
Idaho	5,308	5,245	1.19	4,786	9.83	5,191
New Hampshire	5,199	5,194	0.1	4,500	13.44	5,102
Mississippi	4,459	4,416	0.96	4,103	7.98	4,343
Nebraska	3,974	3,934	1.01	3,738	5.94	3,890
Sub Total	61,294	61,253	0.07	55,699	9.13	60,855
Rhode Island	3,491	3,471	0.57	3,079	11.8	3,455
Maine	3,488	3,541	(1.52)	3,006	13.82	3,432
Montana	3,299	3,257	1.27	3,033	8.06	3,309
Delaware	3,072	3,044	0.91	2,627	14.49	2,991
West Virginia	2,514	2,514	0	2,419	3.78	2,511
Dist. of Columbia**	2,060	2,396	(16.31)	1,768	14.17	2,351
Wyoming	1,659	1,638	1.27	1,535	7.47	1,629
Vermont	1,428	1,420	0.56	1,305	8.61	1,387
South Dakota	1,345	1,329	1.19	1,274	5.28	1,349
Alaska	1,253	1,156	7.74	1,113	11.17	1,231
Sub Total	23,609	23,766	(0.67)	21,159	10.38	23,645
North Dakota	1,119	1,102	1.52	1,029	8.04	1,102
Puerto Rico**	967	1,257	(29.99)	892	7.76	1,240
Virgin Islands**	267	267	0	241	9.74	274
Guam**	174	180	(3.45)	146	16.09	174
Sub Total	2,527	2,806	(11.04)	2,308	8.67	2,790
GRAND TOTAL	982,192	974,667	0.77	873,932	11.02	976,960

** Not State