

NATIONAL ASSOCIATION OF REALTORS®
Code of Ethics Video Series

Article 11
Discussion Questions

What real estate specialties other than residential brokerage does your firm engage? What **are** the standards of practice and competence reasonably expected in those fields? What are the sources for those standards? (Article 11, Standards of Practice 11-2, 11-4)

When preparing opinions of value or price other than when seeking to take a listing, are you careful to include all of the information required by Standard of Practice 11-1?

Does your firm provide fee-based services? How do you ensure that they are provided in an objective manner? (Standard of Practice 11-3)

11/06/07