

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory | Mos. Supply | |
|------|-----------------|---------------------------------|-----------|-----------|-----------|-----------|-------------------------|---------|---------|---------|-----------|-------------|--------|
| 2006 | 6,478,000 | 1,086,000 | 1,483,000 | 2,563,000 | 1,346,000 | * | * | * | * | * | 3,450,000 | 6.5 | |
| 2007 | 5,652,000 | 1,006,000 | 1,327,000 | 2,235,000 | 1,084,000 | * | * | * | * | * | 3,974,000 | 8.9 | |
| 2008 | 4,913,000 | 849,000 | 1,129,000 | 1,865,000 | 1,070,000 | * | * | * | * | * | 3,700,000 | 10.5 | |
| | | Seasonally Adjusted Annual Rate | | | | | Not Seasonally Adjusted | | | | | | |
| 2008 | Sept | 5,100,000 | 850,000 | 1,160,000 | 1,860,000 | 1,230,000 | 438,000 | 73,000 | 104,000 | 163,000 | 98,000 | 4,272,000 | 10.1 |
| 2008 | Oct | 4,940,000 | 830,000 | 1,110,000 | 1,830,000 | 1,170,000 | 413,000 | 69,000 | 88,000 | 156,000 | 100,000 | 4,198,000 | 10.2 |
| 2008 | Nov | 4,540,000 | 740,000 | 1,010,000 | 1,650,000 | 1,140,000 | 322,000 | 51,000 | 67,000 | 119,000 | 85,000 | 4,163,000 | 11.0 |
| 2008 | Dec | 4,740,000 | 750,000 | 1,060,000 | 1,740,000 | 1,200,000 | 361,000 | 55,000 | 79,000 | 139,000 | 88,000 | 3,700,000 | 9.4 |
| 2009 | Jan | 4,490,000 | 640,000 | 1,030,000 | 1,640,000 | 1,170,000 | 257,000 | 35,000 | 54,000 | 96,000 | 72,000 | 3,611,000 | 9.7 |
| 2009 | Feb | 4,710,000 | 750,000 | 1,040,000 | 1,740,000 | 1,180,000 | 280,000 | 45,000 | 62,000 | 105,000 | 68,000 | 3,798,000 | 9.7 |
| 2009 | Mar | 4,550,000 | 690,000 | 1,020,000 | 1,710,000 | 1,130,000 | 357,000 | 52,000 | 81,000 | 135,000 | 89,000 | 3,648,000 | 9.6 |
| 2009 | Apr | 4,660,000 | 770,000 | 1,000,000 | 1,740,000 | 1,150,000 | 413,000 | 66,000 | 90,000 | 151,000 | 106,000 | 3,937,000 | 10.1 |
| 2009 | May | 4,720,000 | 800,000 | 1,090,000 | 1,740,000 | 1,090,000 | 447,000 | 71,000 | 107,000 | 160,000 | 109,000 | 3,851,000 | 9.8 |
| 2009 | Jun | 4,890,000 | 820,000 | 1,100,000 | 1,820,000 | 1,150,000 | 521,000 | 90,000 | 120,000 | 189,000 | 122,000 | 3,811,000 | 9.4 |
| 2009 | Jul | 5,240,000 | 930,000 | 1,220,000 | 1,950,000 | 1,130,000 | 532,000 | 105,000 | 127,000 | 190,000 | 110,000 | 4,062,000 | 9.3 |
| 2009 | Aug r | 5,090,000 | 910,000 | 1,140,000 | 1,890,000 | 1,150,000 | 498,000 | 92,000 | 111,000 | 185,000 | 110,000 | 3,924,000 | 9.3 |
| 2009 | Sept p | 5,570,000 | 950,000 | 1,250,000 | 2,060,000 | 1,300,000 | 472,000 | 81,000 | 110,000 | 178,000 | 103,000 | 3,630,000 | 7.8 |
| | vs. last month: | 9.4% | 4.4% | 9.6% | 9.0% | 13.0% | -5.2% | -12.0% | -0.9% | -3.8% | -6.4% | -7.5% | -16.1% |
| | vs. last year: | 9.2% | 11.8% | 7.8% | 10.8% | 5.7% | 7.8% | 11.0% | 5.8% | 9.2% | 5.1% | -15.0% | -22.8% |
| | year-to-date: | | | | | | 3.777 | 0.637 | 0.862 | 1.389 | 0.889 | | |

Sales Price of Existing Homes

| Year | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | |
|------|----------------|-------------------------|-----------|-----------|-----------|-----------|-------------------------|-----------|-----------|-----------|---------|
| | | Median | | | | | Average (Mean) | | | | |
| 2006 | \$221,900 | \$271,900 | \$167,800 | \$183,700 | \$342,700 | \$268,200 | \$299,700 | \$205,300 | \$230,000 | \$371,300 | |
| 2007 | 219,000 | 279,100 | 165,100 | 179,300 | 335,000 | 266,000 | 307,100 | 200,500 | 225,600 | 365,900 | |
| 2008 | 198,100 | 266,400 | 154,100 | 169,200 | 271,500 | 242,700 | 297,800 | 183,400 | 211,600 | 312,300 | |
| | | Not Seasonally Adjusted | | | | | Not Seasonally Adjusted | | | | |
| 2008 | Sept r | 191,200 | 252,300 | 149,100 | 166,200 | 258,100 | 235,000 | 288,300 | 176,100 | 206,700 | 301,200 |
| 2008 | Oct | 186,400 | 241,800 | 145,000 | 161,200 | 258,100 | 229,600 | 277,000 | 174,900 | 202,600 | 293,500 |
| 2008 | Nov | 180,300 | 257,000 | 141,400 | 153,500 | 241,000 | 223,000 | 285,000 | 167,300 | 191,700 | 283,000 |
| 2008 | Dec | 175,700 | 234,300 | 140,700 | 153,500 | 229,700 | 217,600 | 267,600 | 167,500 | 193,200 | 268,100 |
| 2009 | Jan | 164,800 | 227,000 | 131,000 | 143,300 | 215,500 | 206,700 | 262,100 | 157,900 | 180,300 | 256,200 |
| 2009 | Feb | 168,200 | 236,400 | 130,000 | 145,600 | 230,400 | 210,300 | 268,200 | 154,200 | 181,900 | 268,600 |
| 2009 | Mar | 169,900 | 230,700 | 138,700 | 146,900 | 227,400 | 211,300 | 263,300 | 159,800 | 184,400 | 268,000 |
| 2009 | Apr | 166,600 | 237,400 | 138,800 | 147,900 | 204,200 | 208,800 | 270,000 | 161,800 | 185,900 | 246,200 |
| 2009 | May | 174,700 | 244,300 | 147,100 | 157,500 | 207,000 | 218,100 | 277,600 | 173,900 | 197,900 | 250,400 |
| 2009 | Jun | 182,000 | 248,200 | 156,000 | 163,300 | 219,600 | 227,900 | 284,800 | 184,400 | 204,900 | 266,100 |
| 2009 | Jul | 181,500 | 251,500 | 155,900 | 162,100 | 217,900 | 227,400 | 286,200 | 184,400 | 203,600 | 263,800 |
| 2009 | Aug r | 177,300 | 241,100 | 149,300 | 157,200 | 219,800 | 222,400 | 279,700 | 174,400 | 198,900 | 265,600 |
| 2009 | Sept p | 174,900 | 234,700 | 147,600 | 153,500 | 219,000 | 219,800 | 272,100 | 175,000 | 193,200 | 267,400 |
| | vs. last year: | -8.5% | -7.0% | -1.0% | -7.6% | -15.1% | -6.5% | -5.6% | -0.6% | -6.5% | -11.2% |