

National Association of Realtors® Monthly Membership Report

May 31, 2003

| | <u>CURRENT</u> | <u>LAST</u> | <u>CHANGE</u> | <u>YEAR AGO</u> | <u>CHANGE</u> | <u>YEAR END</u> |
|-------------------|------------------|-----------------------------------|--------------------------------------|------------------------------------|--------------------------------------|-------------------|
| <u>Membership</u> | <u>5/31/2003</u> | <u>REPORT</u> <u>4/30/2003</u> | <u>04/2003 -</u> <u>05/2003 -</u> | <u>TO DATE</u> <u>5/31/2002</u> | <u>05/2002 -</u> <u>05/2003 -</u> | <u>12/31/2002</u> |
| California | 120,732 | 117,839 | 2.46 | 104,620 | 15.40 | 114,990 |
| Florida | 90,164 | 88,343 | 2.06 | 77,261 | 16.70 | 84,395 |
| Texas | 56,192 | 55,222 | 1.76 | 51,412 | 9.30 | 55,572 |
| New York | 43,035 | 41,903 | 2.70 | 38,184 | 12.70 | 41,159 |
| Illinois | 41,967 | 41,235 | 1.78 | 37,426 | 12.13 | 38,868 |
| New Jersey | 41,122 | 40,590 | 1.31 | 37,005 | 11.13 | 40,546 |
| Arizona | 31,214 | 30,575 | 2.09 | 26,908 | 16.00 | 29,798 |
| Ohio | 30,363 | 30,130 | 0.77 | 29,287 | 3.67 | 30,262 |
| Michigan | 28,770 | 28,318 | 1.60 | 26,895 | 6.97 | 27,859 |
| Virginia | 25,819 | 25,349 | 1.85 | 22,498 | 14.76 | 23,702 |
| Sub-Total | 509,378 | 499,504 | 1.98 | 451,496 | 12.82 | 487,151 |
| Georgia | 25,656 | 25,089 | 2.26 | 23,484 | 9.25 | 25,371 |
| North Carolina | 25,584 | 25,295 | 1.14 | 24,019 | 6.52 | 25,372 |
| Pennsylvania | 24,595 | 24,297 | 1.23 | 22,859 | 7.59 | 24,047 |
| Colorado | 22,234 | 21,999 | 1.07 | 20,875 | 6.51 | 21,642 |
| Missouri | 20,023 | 19,697 | 1.66 | 18,699 | 7.08 | 19,601 |
| Maryland | 19,611 | 18,860 | 3.98 | 17,499 | 12.07 | 19,224 |
| Minnesota | 17,896 | 17,481 | 2.37 | 15,205 | 17.70 | 16,388 |
| Washington | 16,622 | 16,234 | 2.39 | 15,222 | 9.20 | 16,590 |
| Massachusetts | 16,597 | 16,391 | 1.26 | 14,940 | 11.09 | 16,353 |
| Tennessee | 16,490 | 16,317 | 1.06 | 15,889 | 3.78 | 16,206 |
| Sub-Total | 205,308 | 201,660 | 1.81 | 188,691 | 8.81 | 200,794 |
| Indiana | 15,630 | 15,454 | 1.14 | 14,966 | 4.44 | 15,193 |
| Connecticut | 12,944 | 12,766 | 1.39 | 11,692 | 10.71 | 12,555 |
| Wisconsin | 12,769 | 12,559 | 1.67 | 11,707 | 9.07 | 12,392 |
| Oregon | 12,388 | 12,224 | 1.34 | 11,447 | 8.22 | 12,609 |
| Nevada | 11,339 | 11,222 | 1.04 | 9,789 | 15.83 | 10,618 |
| South Carolina | 10,797 | 10,689 | 1.01 | 10,111 | 6.78 | 10,527 |
| Louisiana | 9,025 | 8,904 | 1.36 | 8,490 | 6.30 | 8,954 |
| Utah | 9,022 | 8,952 | 0.78 | 8,280 | 8.96 | 8,179 |
| Alabama | 8,733 | 8,647 | 0.99 | 8,380 | 4.21 | 8,629 |
| Kentucky | 8,468 | 8,442 | 0.31 | 8,064 | 5.01 | 8,314 |
| Sub-Total | 111,115 | 109,859 | 1.14 | 102,926 | 7.96 | 107,970 |
| Oklahoma | 7,965 | 7,927 | 0.48 | 7,533 | 5.73 | 7,930 |
| Kansas | 7,668 | 7,544 | 1.64 | 7,176 | 6.86 | 7,703 |
| Hawaii | 6,768 | 6,686 | 1.23 | 6,027 | 12.29 | 6,366 |
| Iowa | 6,393 | 6,346 | 0.74 | 6,057 | 5.55 | 6,352 |
| Arkansas | 5,715 | 5,631 | 1.49 | 5,216 | 9.57 | 5,628 |
| New Mexico | 5,256 | 5,177 | 1.53 | 4,904 | 7.18 | 5,086 |
| Idaho | 4,992 | 4,893 | 2.02 | 4,421 | 12.92 | 4,704 |
| New Hampshire | 4,686 | 4,582 | 2.27 | 4,063 | 15.33 | 4,471 |
| Mississippi | 4,249 | 4,168 | 1.94 | 4,166 | 1.99 | 4,143 |
| Nebraska | 3,814 | 3,785 | 0.77 | 3,571 | 6.80 | 3,684 |
| Sub-Total | 57,506 | 56,739 | 1.35 | 53,134 | 8.23 | 56,067 |

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|--------------------|----------------|----------------|-------------|----------------|--------------|----------------|
| Rhode Island | 3,291 | 3,234 | 1.76 | 2,837 | 16.00 | 3,152 |
| Montana | 3,117 | 3,094 | 0.74 | 2,905 | 7.30 | 3,046 |
| Maine | 3,102 | 3,051 | 1.67 | 2,741 | 13.17 | 3,028 |
| Delaware | 2,760 | 2,699 | 2.26 | 2,504 | 10.22 | 2,621 |
| West Virginia | 2,421 | 2,392 | 1.21 | 2,271 | 6.61 | 2,361 |
| Dist. Of Columbia | 1,952 | 1,825 | 6.96 | 1,990 | -1.91 | 2,161 |
| Wyoming | 1,567 | 1,558 | 0.58 | 1,529 | 2.49 | 1,545 |
| Vermont | 1,340 | 1,332 | 0.60 | 1,256 | 6.69 | 1,280 |
| South Dakota | 1,295 | 1,281 | 1.09 | 1,206 | 7.38 | 1,252 |
| Alaska | 1,131 | 1,116 | 1.34 | 1,110 | 1.89 | 1,148 |
| Sub-Total | 21,976 | 21,582 | 1.83 | 20,349 | 8.00 | 21,594 |
| North Dakota | 1,064 | 1,048 | 1.53 | 1,023 | 4.01 | 1,042 |
| Puerto Rico | 987 | 894 | 10.40 | 1,030 | -4.17 | 1,173 |
| Virgin Islands | 249 | 248 | 0.40 | 224 | 11.16 | 240 |
| Guam | 155 | 150 | 3.33 | 141 | 9.93 | 164 |
| Sub-Total | 2,455 | 2,340 | 4.91 | 2,418 | 1.53 | 2,619 |
| Grand Total | 907,738 | 891,684 | 1.80 | 819,014 | 10.83 | 876,195 |