

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2006 r	6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5	
2007 r	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9	
2008 r	4,913,000	849,000	1,129,000	1,865,000	1,070,000	*	*	*	*	*	3,700,000	10.5	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2008	Jan	4,910,000	840,000	1,200,000	1,950,000	930,000	278,000	45,000	62,000	115,000	56,000	4,160,000	10.2
2008	Feb	4,950,000	870,000	1,210,000	1,960,000	920,000	312,000	56,000	76,000	125,000	55,000	4,018,000	9.7
2008	Mar	4,920,000	890,000	1,170,000	1,920,000	950,000	375,000	65,000	90,000	147,000	73,000	4,118,000	10.0
2008	Apr	4,850,000	860,000	1,110,000	1,910,000	980,000	434,000	74,000	100,000	168,000	92,000	4,549,000	11.3
2008	May	4,950,000	890,000	1,140,000	1,910,000	1,020,000	483,000	82,000	117,000	180,000	104,000	4,482,000	10.9
2008	Jun	4,900,000	860,000	1,120,000	1,880,000	1,040,000	504,000	91,000	118,000	188,000	107,000	4,495,000	11.0
2008	Jul	4,990,000	900,000	1,130,000	1,850,000	1,110,000	504,000	101,000	117,000	180,000	106,000	4,575,000	11.0
2008	Aug	4,930,000	860,000	1,140,000	1,860,000	1,080,000	489,000	87,000	111,000	185,000	106,000	4,335,000	10.6
2008	Sept	5,100,000	850,000	1,160,000	1,860,000	1,230,000	438,000	73,000	104,000	163,000	98,000	4,272,000	10.1
2008	Oct	4,940,000	830,000	1,110,000	1,830,000	1,170,000	413,000	69,000	88,000	156,000	100,000	4,198,000	10.2
2008	Nov	4,540,000	740,000	1,010,000	1,650,000	1,140,000	322,000	51,000	67,000	119,000	85,000	4,163,000	11.0
2008	Dec	4,740,000	750,000	1,060,000	1,740,000	1,200,000	361,000	55,000	79,000	139,000	88,000	3,700,000	9.4
2009	Jan p	4,490,000	640,000	1,000,000	1,640,000	1,200,000	257,000	35,000	52,000	96,000	74,000	3,600,000	9.6
vs. last month:		-5.3%	-14.7%	-5.7%	-5.7%	0.0%	-28.8%	-36.4%	-34.2%	-30.9%	-15.9%	-2.7%	2.1%
vs. last year:		-8.6%	-23.8%	-16.7%	-15.9%	29.0%	-7.6%	-22.2%	-16.1%	-16.5%	32.1%	-13.5%	-5.9%
year-to-date:							0.257	0.035	0.052	0.096	0.074		

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2006 r	\$221,900	\$271,900	\$167,800	\$183,700	\$342,700	\$268,200	\$299,700	\$205,300	\$230,000	\$371,300	
2007 r	219,000	279,100	165,100	179,300	335,000	266,000	307,100	200,500	225,600	365,900	
2008 r	198,100	266,400	154,100	169,200	271,500	242,700	297,800	183,400	211,600	312,300	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2008	Jan	199,800	267,600	148,200	164,200	295,500	245,700	297,400	178,600	206,700	334,700
2008	Feb	195,800	264,000	142,100	163,000	293,500	242,200	292,200	174,200	204,200	334,300
2008	Mar	200,100	284,000	150,400	167,400	283,900	247,200	311,400	182,600	209,200	324,100
2008	Apr	201,300	262,600	157,200	169,700	284,700	247,300	295,800	187,900	212,600	325,800
2008	May	207,900	278,400	162,700	174,600	285,000	252,700	309,200	190,600	218,500	325,600
2008	Jun	215,000	264,900	172,800	185,300	286,000	257,700	298,700	202,100	230,100	328,800
2008	Jul	210,100	278,600	167,100	177,000	281,100	253,000	307,400	196,300	221,200	321,300
2008	Aug	203,200	269,500	167,300	176,900	251,200	245,600	299,000	195,500	220,900	294,100
2008	Sept	191,400	250,800	149,700	165,700	255,100	235,000	288,100	177,300	206,100	299,000
2008	Oct	186,400	241,800	145,000	161,200	258,100	229,600	277,000	174,900	202,600	293,500
2008	Nov	180,300	257,000	141,400	153,500	241,000	223,000	285,000	167,300	191,700	283,000
2008	Dec	175,700	234,300	140,700	153,500	229,700	217,600	267,600	167,500	193,200	268,100
2009	Jan p	170,300	228,200	138,100	152,100	220,000	212,900	262,900	165,800	189,600	261,300
vs. last year:		-14.8%	-14.7%	-6.8%	-7.4%	-25.5%	-13.3%	-11.6%	-7.2%	-8.3%	-21.9%