

National Association of Realtors® Monthly Membership Report

December 31, 2004

	<u>CURRENT</u>	<u>LAST</u>	<u>CHANGE</u>	<u>YEAR AGO</u>	<u>CHANGE</u>	<u>YEAR END</u>
	12/31/2004	REPORT 11/30/2004	11/2004- 12/2004-	TO DATE 12/31/2003	12/2003- 12/2004-	12/31/2003
Membership						
California	159,119	158,257	0.54	132,834	19.79	132,834
Florida	118,092	116,969	0.96	97,973	20.54	97,973
Texas	60,711	66,569	-8.80	60,315	0.66	60,315
New York	53,670	54,372	-1.29	47,441	13.13	47,441
New Jersey	49,596	49,841	-0.49	44,819	10.66	44,819
Illinois	49,041	49,041	0.00	43,433	12.91	43,433
Arizona	40,259	39,914	0.86	34,097	18.07	34,097
Ohio	33,274	33,146	0.39	31,417	5.91	31,417
Michigan	31,751	31,968	-0.68	29,851	6.36	29,851
Virginia	31,679	31,876	-0.62	27,213	16.41	27,213
Sub-Total	627,192	631,953	-0.75	549,393	14.16	549,393
Georgia	30,689	30,179	1.69	27,021	13.57	27,021
North Carolina	30,525	30,455	0.23	27,480	11.08	27,480
Pennsylvania	28,276	27,986	1.04	25,977	8.85	25,977
Maryland	25,137	25,173	-0.14	22,229	13.08	22,229
Colorado	24,912	24,980	-0.27	23,295	6.94	23,295
Missouri	23,894	23,963	-0.29	21,786	9.68	21,786
Minnesota	22,297	22,333	-0.16	19,667	13.37	19,667
Washington	20,460	20,385	0.37	18,114	12.95	18,114
Massachusetts	20,383	20,356	0.13	18,093	12.66	18,093
Tennessee	19,753	19,652	0.51	17,740	11.35	17,740
Sub-Total	246,326	245,462	0.35	221,402	11.26	221,402
Indiana	17,241	17,375	-0.77	16,146	6.78	16,146
Connecticut	16,001	15,892	0.69	14,111	13.39	14,111
Nevada	15,660	15,518	0.92	12,719	23.12	12,719
Wisconsin	15,345	15,451	-0.69	13,771	11.43	13,771
Oregon	14,345	14,301	0.31	12,970	10.60	12,970
South Carolina	13,612	13,520	0.68	11,787	15.48	11,787
Alabama	10,561	10,612	-0.48	9,429	12.01	9,429
Louisiana	10,301	10,351	-0.48	9,494	8.50	9,494
Utah	10,248	10,651	-3.78	9,448	8.47	9,448
Kentucky	9,412	9,554	-1.49	9,000	4.58	9,000
Sub-Total	132,726	133,225	-0.37	118,875	11.65	118,875
Oklahoma	9,373	9,434	-0.65	8,512	10.12	8,512
Kansas	8,732	8,908	-1.98	8,089	7.95	8,089
Hawaii	8,250	8,265	-0.18	7,356	12.15	7,356
Iowa	6,954	6,944	0.14	6,747	3.07	6,747
Arkansas	6,842	6,811	0.46	6,132	11.58	6,132
New Mexico	6,280	6,288	-0.13	5,493	14.33	5,493
Idaho	5,981	5,984	-0.05	5,191	15.22	5,191
New Hampshire	5,910	5,898	0.20	5,102	15.84	5,102
Mississippi	4,735	4,873	-2.83	4,343	9.03	4,343
Nebraska	4,072	4,095	-0.56	3,890	4.68	3,890
Sub-Total	67,129	67,500	-0.55	60,855	10.31	60,855

Maine	3,999	4,006	-0.17	3,432	16.52	3,432
Rhode Island	3,799	3,806	-0.18	3,455	9.96	3,455
Montana	3,646	3,653	-0.19	3,309	10.18	3,309
Delaware	3,343	3,370	-0.80	2,991	11.77	2,991
West Virginia	2,797	2,868	-2.48	2,511	11.39	2,511
Dist. Of Columbia	2,339	2,306	1.43	2,351	-0.51	2,351
Wyoming	1,764	1,788	-1.34	1,629	8.29	1,629
Vermont	1,535	1,529	0.39	1,387	10.67	1,387
Alaska	1,435	1,412	1.63	1,231	16.57	1,231
South Dakota	1,427	1,444	-1.18	1,349	5.78	1,349
Sub-Total	26,084	26,182	-0.37	23,645	10.32	23,645
North Dakota	1,174	1,222	-3.93	1,102	6.53	1,102
Puerto Rico	1,107	1,094	1.19	1,240	-10.73	1,240
Virgin Islands	315	315	0.00	274	14.96	274
Guam	197	183	7.65	174	13.22	174
Sub-Total	2,793	2,814	-0.75	2,790	0.11	2,790
Total	1,102,250	1,107,136	-0.44	976,960	12.82	976,960